



Cabinet Meeting

25 February 2014

Report title	Treasury Management Strategy 2014/15	
Decision designation	RED	
Cabinet member with lead responsibility	Councillor Andrew Johnson Resources	
Key decision	Yes	
In forward plan	Yes	
Wards affected	All	
Accountable director	Simon Warren, Chief Executive Sarah Norman, Community Keith Ireland, Delivery Tim Johnson, Education and Enterprise	
Originating service	Strategic Finance	
Accountable employee(s)	Mark Taylor Tel Email	Assistant Director Finance 01902 556609 Mark.Taylor@wolverhampton.gov.uk
Report to be/has been considered by	Strategic Executive Board	14 February 2014

Recommendation(s) for action or decision:

The Cabinet recommends that Council:

1. Approves that the authorised borrowing limit for 2014/15 as required under Section 3(1) of the Local Government Act 2003 be set at £1,006.6 million (PI 5, page 32).
2. Approves the Treasury Management Strategy Statement 2014/15 as set out in Appendix A to this report (pages 9 to 21).
3. Approves the Annual Investment Strategy 2014/15 as set out in Appendix B to this report (pages 22 to 30).

4. Approves the Prudential and Treasury Management Indicators as set out in Appendix C to this report (pages 31 to 33).
5. Approves the Annual Minimum Revenue Provision (MRP) Statement setting out the method used to calculate MRP for 2014/15 onwards as set out in Appendix D to this report (pages 34 to 37).
6. Approves that the method used to calculate MRP for 2013/14 as set out in the Annual Minimum Revenue Provision (MRP) Statement approved by Council on 6 March 2013 be amended to the method as set out in Appendix D to this report (pages 34 to 37).
7. Approves the Treasury Management Policy Statement and Treasury Management Practices as set out in Appendix F to this report (pages 39 to 98).
8. Notes that Cabinet (Resources) Panel and Council will receive regular Treasury Management reports during 2014/15 on performance against the key targets and Prudential and Treasury Management Indicators in the Treasury Management Strategy and Investment Strategy as set out in paragraph 2.8 and Appendices B and C to this report.
9. Approves that authority continues to be delegated to the Assistant Director Finance to amend the Treasury Management Policy and Practices to ensure that they remain aligned with the Treasury Management Strategy, the Prudential and Treasury Management Indicators, the Investment Strategy and the Annual MRP Statement. Any amendments will be reported to the Cabinet Member for Resources and Cabinet (Resources) Panel as appropriate.

1.0 Purpose

- 1.1 This report sets out the Council's Treasury Management Strategy for 2014/15 for approval by full Council. The strategy incorporates six elements, which are detailed in separate documents, appended to this report. These documents are the Treasury Management Strategy, the Annual Investment Strategy, the Prudential and Treasury Management Indicators, Minimum Revenue Provision (MRP) Statement, the Disclosure for Certainty Rate and the Treasury Management Policy Statement and Practices.

2.0 Background

The Revised CIPFA Code of Practice on Treasury Management (revised November 2011)

- 2.1 The Council has previously adopted the 2002 and 2009 CIPFA Codes of Practice on Treasury Management and fully complied with their guidance. CIPFA issued a revised code in 2011 following developments resulting from the Localism Act 2011, including housing finance reform and the introduction of the General Power of Competence. It is a requirement of the Code that the Council should formally adopt the Code.
- 2.2. The Code seeks to satisfy nine main purposes:
1. To assist public service organisations in the development and maintenance of firm foundations and clear objectives for their treasury management activities and thereby to add to their credibility in the public eye.
 2. To emphasise the overriding importance of effective risk management as the foundation for treasury management in all public service bodies.
 3. To provide transparency for treasury management decisions including the use of counterparties and financial instruments that individual public service organisations intend to use for the prudent management of their financial affairs.
 4. To encourage the pursuit of value for money in treasury management, and to promote the reasoned use, development and appreciation of appropriate and practical measures of performance.
 5. To enable CIPFA members to fulfil their professional and contractual responsibilities to the organisations they serve and, in accordance with the members' charter, "to maintain and develop the professional competence of both themselves and those they supervise".
 6. To help facilitate a standardization and codification of treasury management policies and practices in the public services.

7. To assist those involved in the regulation and review of treasury management in the public services, particularly those charged with the audit of the same.
8. To foster a continuing debate on the relevance and currency of the statutory and regulatory regimes under which treasury management in the various parts of the public services operates.
9. To further the understanding and confidence of, and to act as a reference work for, financial and other institutions whose businesses bring them into contact with the treasury management activities of public service organisations.

2.3. The code also identifies three key principles:

1. That the Council puts in place formal and comprehensive objectives, policies and practices, strategies and reporting arrangements for the effective management and control of its treasury management activities.
2. To note that these policies and practices make clear that the effective management and control of risk are prime objectives of its treasury management activities and the responsibility for these lie clearly within the Council. The Council's appetite for risk should form part of its annual strategy including any use of financial instruments for the prudent management of those risks and should ensure that priority is given to security and liquidity when investing funds.
3. To acknowledge that the pursuit of value for money in treasury management and the use of suitable performance measures are valid and important tools to employ in support of the Council's business and service objectives; and that within the context of effective risk management, its treasury management policies and practices reflect this.

2.4. In order to achieve the above, the Council will adopt the following four clauses:

1. The Council will create and maintain, as the cornerstones for effective treasury management:
 - A treasury management policy statement, stating the policies, objectives and approach to risk management of its treasury management activities;
 - Suitable treasury management practices (TMPs), setting out the manner in which the organization will seek to achieve those policies and objectives, and prescribing how it will manage and control those activities.

The content of the policy statement and TMPs will follow the recommendations contained in Sections 6 and 7 of the code, subject only to amendment where necessary to reflect the particular circumstances of the Council. Such amendments will not result in the Council materially deviating from the Code's key principles.

2. Full Council will receive reports on its treasury management policies, practices and activities, including, as a minimum, an annual strategy and plan in advance of the year, a mid-year review and an annual report after its close, in the form prescribed in the TMPs.
 3. Full Council delegates responsibility for the implementation and monitoring of its treasury management policies and practices to the Cabinet (Resources) Panel, and for the execution and administration of treasury management decisions to the Assistant Director Finance, who will act in accordance with the Council's policy statement and TMPs and CIPFA's Standard of Professional Practice on Treasury Management.
 4. The Council nominates the Confident Capable Council Scrutiny Panel to be responsible for ensuring effective scrutiny of the treasury management strategy and policies.
- 2.5. The strategy statements appended to this report have been prepared in accordance with the revised Code. Accordingly, the Council's Treasury Management Strategy will be approved annually by full Council and there will also be a mid-year report to full Council. In addition there will be quarterly monitoring reports and regular review by Councillors in both executive and scrutiny functions. The aim of these reporting arrangements is to ensure that those with ultimate responsibility for the treasury management function appreciate fully the implications of treasury management policies and activities, and that those implementing policies and executing transactions have properly fulfilled their responsibilities with regard to delegation and reporting.
- 2.6. This Council will adopt the following reporting arrangements in accordance with the requirements of the revised Code.

Area of Responsibility	Council / Committee / Employee	Frequency of Update and Approval
Treasury Management Policy Statement and Treasury Management Practices	Assistant Director Finance	As required
Treasury Management Strategy / Annual Investment Strategy / MRP policy	Cabinet (Feb) & Full Council (March)	Annually before the start of the year
Treasury Management Strategy / Annual Investment Strategy / MRP policy – mid year report	Full Council	Mid year
Treasury Management Strategy / Annual Investment Strategy / MRP policy – updates or revisions at other times	Full Council	As required
Annual Treasury Outturn Report	Cabinet and Full Council	Annually by 30 September after the end of the year
Treasury Management Monitoring Reports	Cabinet (Resources) Panel	Quarterly
Scrutiny and review of treasury management strategy	Audit / Scrutiny Committee	Annually before the start of the year
Scrutiny and review of treasury management performance	Audit / Scrutiny Committee	Quarterly

2.7. The treasury management role of the Assistant Director Finance

The following are the key duties of the Assistant Director Finance under the Code:

- recommending clauses, treasury management policy/practices for approval, reviewing the same regularly, and monitoring compliance
- submitting regular treasury management policy reports
- submitting budgets and budget variations
- receiving and reviewing management information reports
- reviewing the performance of the treasury management function
- ensuring the adequacy of treasury management resources and skills and the effective division of responsibilities within the treasury management function
- ensuring the adequacy of internal audit, and liaising with external audit
- recommending the appointment of external service providers

2.8. Treasury Management Strategy (Appendix A)

Attached at Appendix A is the recommended Treasury Management Strategy for 2014/15. This has been prepared in accordance with the CIPFA treasury management code, and fully reflects the requirements of the Code. It summarises in strategic terms the approach the Council will take in performing its treasury management

activities during 2014/15. It also highlights some of the key current risks and issues relating to treasury management that will be monitored over the course of the year.

2.9. Annual Investment Strategy (Appendix B)

The recommended Annual Investment Strategy for 2014/15 is attached at Appendix B. This builds on the Treasury Management Strategy by focussing in greater detail on investment activities. It sets out in considerable detail the conditions under which the Council will place investments. This represents the Council's approach to managing a number of risks inherently associated with investment. These are discussed in greater detail in the Strategy itself.

2.10. Prudential and Treasury Management Indicators (Appendix C)

Attached at Appendix C are the recommended prudential indicators for the Council for 2014/15. The Prudential Code requires authorities to set and observe a range of prudential and treasury management indicators, and to keep these under review. The indicators set out in the appendix are the minimum required by the code and associated guidance.

2.11. MRP Statement (Appendix D)

The recommended MRP statement for 2014/15 is attached at Appendix D. The formula for calculating MRP has been amended to allow for MRP to be varied in exceptional circumstances to make provision for repayment over an extended period. In the opinion of the Assistant Director Finance (Section 151 Officer)_ the methodology set out in the statement will generate an amount of MRP that is prudent.

2.12. Certainty Rate (Appendix E)

As part of the Budget 2012 announced by Government, a new 'certainty rate' was introduced from 1 November 2012. The rate enables eligible councils to access cheaper borrowing rates of 20 basis points below the standard rate across all loan types and maturities from the Public Works Loan Board. In exchange for the reduced rate, councils must complete an annual return to the Department for Communities and Local Government detailing their budgeted plans for capital expenditure and borrowing requirements. Appendix E details the information that will be required to enable the Council to submit a return for 2014/15.

2.13. Treasury Management Policy Statement and Practices (Appendix F)

Attached at Appendix F is an updated version of the Council's treasury management policy statement and practices as required by the CIPFA Code of Practice on Treasury Management.

2.14. Allocation of net interest payable

As a result of the introduction of the Housing Revenue Account (HRA) self-financing regime in 2012/13, the council was required to determine a method of splitting its interest costs between the HRA and the General Fund. In so doing, it was required to determine a method that in its view was fair and reasonable. The method of splitting interest is unchanged from that used in 2013/14 (the inferred net cash balance of each fund).

3.0 Financial implications

3.1 These are detailed within the report.

[SH/13022014/V]

4.0 Legal implications

4.1 The Council's Treasury Management activity must be carried out in accordance with the requirements of the Local Government Act 2003. In addition the Local Government and Housing Act 1989 sets out requirements for local authorities in respect of capital controls, borrowing and credit arrangements. The Council is also required to comply with the Local Authority (Capital Finance and Accounting) (England) (Amendment) Regulations 2008.

[JH/11022014/P]

5.0 Equalities implications

5.1 This report has no equalities implications.

6.0 Environmental implications

6.1 This report has no environmental implications.

7.0 Schedule of background papers

5 Year Budget and Medium Term Financial Strategy 2014/15 to 2018/19, Report to Cabinet, 25 February 2014

Capital Programme 2013/14 to 2017/18 Quarter Three Review and 2014/15 to 2018/19 Budget Strategy, Report to Cabinet, 25 February 2014

Treasury Management Strategy Statement 2014/15

1. Introduction

- 1.1. The Local Government Act 2003 (the Act) and supporting regulations require the Council to 'have regard to' the CIPFA Prudential Code and the CIPFA Treasury Management Code of Practice, and to set Prudential and Treasury Indicators for the next three years to ensure that the Council's capital investment plans are affordable, prudent and sustainable.
- 1.2. The Act therefore requires the Council to set out its treasury strategy for borrowing and to prepare an Annual Investment Strategy (as required by Investment Guidance issued subsequent to the Act) (included as Appendix B of this report), which sets out the Council's policies for managing its investments and in particular for giving priority to the security and liquidity of those investments.
- 1.3. The recommended strategy for 2014/15 in respect of the following aspects of the treasury management function is based upon the Assistant Director Finance's views on interest rates, supplemented with leading market forecasts provided by the Council's treasury adviser, Capita Asset Services, previously known as Sector Treasury Services.

The strategy covers:

- treasury limits in force which will limit the treasury risk and activities of the Council
- Prudential and Treasury Indicators
- the current treasury position
- the borrowing requirement
- prospects for interest rates
- the borrowing strategy
- policy on borrowing in advance of need
- debt rescheduling
- the investment strategy
- creditworthiness policy
- policy on use of external service providers
- the Minimum Revenue Provision (MRP) strategy

1.4. Balanced budget requirement

It is a statutory requirement under Section 33 of the Local Government Finance Act 1992, for the Council to produce a balanced budget. In particular, Section 32 requires a local authority, when calculating its budget requirement for the forthcoming financial year, to include the revenue costs that result from capital financing decisions. This means that increases in capital expenditure must be limited to a level whereby increases in interest charges, MRP and other costs associated with borrowing to finance capital expenditure, as well as any increases in running costs from new capital projects, are limited to a level which is affordable within the projected income of the Council for the foreseeable future.

1.5. Training

The CIPFA Code requires the Assistant Director Finance to ensure that councillors with responsibility for treasury management receive adequate training in treasury management. The training needs of councillors and treasury management employees are periodically reviewed to ensure that they have the appropriate level of knowledge for their roles in respect of treasury management.

1.6. Treasury management consultants

The Council uses Capita Asset Services, previously known as Sector Treasury Services Limited as its external treasury management advisors

The Council recognises that responsibility for treasury management decisions remains with the Council at all times and will ensure that undue reliance is not placed upon the external service providers.

It also recognises that there is value in employing external providers of treasury management services in order to acquire access to specialist skills and resources. The Council will ensure that the terms of their appointment and the methods by which their value will be assessed are properly agreed and documented, and subjected to regular review.

2. Treasury limits for 2014/15 to 2016/17

- 2.1. It is a statutory duty under Section 3 of the Act and supporting regulations, for the Council to determine and keep under review how much it can afford to borrow. The amount so determined is termed the “Affordable Borrowing Limit”. In England and Wales the Authorised Limit represents the legislative limit specified in the Act.
- 2.2. The Council must have regard to the Prudential Code when setting the Authorised Limit, which essentially requires it to ensure that total capital investment remains within sustainable limits and, in particular, that the impact upon its future Council tax and Council housing rent levels is ‘acceptable’.
- 2.3. Whilst termed an “Affordable Borrowing Limit”, the capital plans to be considered for inclusion incorporate financing by both external borrowing and other forms of financing such as credit arrangements. The Authorised Limit is to be set, on a rolling basis, for the forthcoming financial year and two successive financial years. Details of the Authorised Limit can be found in Appendix C of this report.

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3. Current portfolio position

- 3.1. The Council's treasury portfolio estimated position at 31 March 2014 will be made up as follows:

		PRINCIPAL £000	AVERAGE RATE %
Total Borrowing			
Fixed rate funding	PWLB	496,744	3.8713
Variable rate funding	Market	103,800	4.3832
Gross Borrowing		600,544	3.9664
Total Investments		35,000	0.4566

4. Borrowing requirement

- 4.1. The Council's borrowing requirement is as follows:

	2013/14 Forecast £000	2014/15 Estimate £000	2015/16 Estimate £000	2016/17 Estimate £000
New borrowing	81,410	103,742	30,735	14,658
Alternative financing arrangements	(22,292)	(25,450)	(31,563)	(35,825)
Replacement borrowing	135,777	90,000	76,605	86,605
Total Borrowing Requirement	194,895	168,292	75,777	65,438

5. Prospects for interest rates

- 5.1. The Council has appointed Capita Asset Services, previously known as Sector Treasury Services Limited as treasury advisor to the Council and part of their service is to assist the Council to formulate a view on interest rates. A more detailed interest rate view is shown on page 29. The following table gives Capita's central view.

Capita Bank Rate forecast for financial year ends (March)

- 2013/14 0.50%
- 2014/15 0.50%
- 2015/16 0.50%
- 2016/17 1.25%

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There are upside risks to these forecasts (i.e. increases in Bank Rate occurring sooner) if economic growth remains strong and unemployment falls faster than expected. However, should the pace of growth fall back, there could be downside risk, particularly if Bank of England inflation forecasts for the rate of fall of unemployment were to prove to be too optimistic.

6. Economic background

6.1. This section has been provided by Capita Asset Services.

6.2. The UK economy

6.2.1 **Economic growth.** Until 2013, the economic recovery in the UK since 2008 had been the worst and slowest recovery in recent history. However, growth strongly rebounded in 2013 - quarter 1 (+0.3%), 2 (+0.7%) and 3 (+0.8%), to surpass all expectations as all three main sectors, services, manufacturing and construction contributed to this strong upturn. The Bank of England has, therefore, upgraded growth forecasts in the August and November quarterly Inflation Reports for 2013 from 1.2% to 1.6% and for 2014 from 1.7% to 2.8%, (2015 unchanged at 2.3%). The November Report stated that: -

In the United Kingdom, recovery has finally taken hold. The economy is growing robustly as lifting uncertainty and thawing credit conditions start to unlock pent-up demand. But significant headwinds — both at home and abroad — remain, and there is a long way to go before the aftermath of the financial crisis has cleared and economic conditions normalise. That underpins the MPC's intention to maintain the exceptionally stimulative stance of monetary policy until there has been a substantial reduction in the degree of economic slack. The pace at which that slack is eroded, and the durability of the recovery, will depend on the extent to which productivity picks up alongside demand. Productivity growth has risen in recent quarters, although unemployment has fallen by slightly more than expected on the back of strong output growth.

6.2.2. Forward surveys are currently very positive in indicating that growth prospects are also strong for 2014, not only in the UK economy as a whole, but in all three main sectors, services, manufacturing and construction. This is very encouraging as there does need to be a significant rebalancing of the economy away from consumer spending to construction, manufacturing, business investment and exporting in order for this start to recovery to become more firmly established. One drag on the economy is that wage inflation continues to remain significantly below CPI inflation so disposable income and living standards are under pressure, although income tax cuts have ameliorated this to some extent. This therefore means that labour productivity must improve significantly for this situation to be corrected by the warranting of increases in pay rates.

6.2.3 **Forward guidance.** The Bank of England issued forward guidance in August which stated that the Bank will not start to consider raising interest rates until the jobless rate (Labour Force Survey / ILO i.e. not the claimant count measure) has fallen to 7% or

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below. This would require the creation of about 750,000 jobs and was forecast to take three years in August, but revised to possibly quarter 4 2014 in November. The UK unemployment rate has already fallen to 7.4% on the three month rate to October 2013 (although the rate in October alone was actually 7.0%). The Bank's guidance is subject to three provisos, mainly around inflation; breaching any of them would sever the link between interest rates and unemployment levels. This actually makes forecasting Bank Rate much more complex given the lack of available reliable forecasts by economists over a three year plus horizon. The recession since 2007 was notable for how unemployment did NOT rise to the levels that would normally be expected in a major recession and the August Inflation Report noted that productivity had sunk to 2005 levels. There has, therefore, been a significant level of retention of labour, which will mean that there is potential for a significant amount of GDP growth to be accommodated without a major reduction in unemployment. However, it has been particularly encouraging that the strong economic growth in 2013 has also been accompanied by a rapid increase in employment and forward hiring indicators are also currently very positive. It is therefore increasingly likely that early in 2014, the MPC will need to amend its forward guidance by reducing its 7.0% threshold rate and/or by adding further wording similar to the Fed's move in December (see below).

6.2.4. **Credit conditions.** While Bank Rate has remained unchanged at 0.5% and quantitative easing has remained unchanged at £375bn in 2013, the Funding for Lending Scheme (FLS) was extended to encourage banks to expand lending to small and medium size enterprises. The second phase of Help to Buy aimed at supporting the purchase of second hand properties, will also start in earnest in January 2014. These measures have been so successful in boosting the supply of credit for mortgages, and so of increasing house purchases, (though levels are still far below the pre-crisis level), that the Bank of England announced at the end of November that the FLS for mortgages would end in February 2014. While there have been concerns that these schemes are creating a bubble in the housing market, house price increases outside of London and the south-east have been much weaker. However, bank lending to small and medium enterprises continues to remain weak and inhibited by banks still repairing their balance sheets and anticipating tightening of regulatory requirements.

6.2.5. **Inflation.** Inflation has fallen from a peak of 3.1% in June 2013 to 2.1% in November. It is expected to remain near to the 2% target level over the MPC's two year time horizon.

6.2.6. **AAA rating.** The UK has lost its AAA rating from Fitch and Moody's but that caused little market reaction.

6.3. The global economy

6.3.1. **The Eurozone (EZ).** The sovereign debt crisis has eased considerably during 2013 which has been a year of comparative calm after the hiatus of the Cyprus bailout in the spring. In December, Ireland escaped from its three year EZ bailout programme as it had dynamically addressed the need to substantially cut the growth in government debt,

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reduce internal price and wage levels and promote economic growth. The EZ finally escaped from seven quarters of recession in quarter 2 of 2013 but growth is likely to remain weak and so will dampen UK growth. The ECB's pledge to buy unlimited amounts of bonds of countries which ask for a bail out has provided heavily indebted countries with a strong defence against market forces. This has bought them time to make progress with their economies to return to growth or to reduce the degree of recession. However, debt to GDP ratios (2012 figures) of Greece 176%, Italy 131%, Portugal 124%, Ireland 123% and Cyprus 110%, remain a cause of concern, especially as many of these countries are experiencing continuing rates of increase in debt in excess of their rate of economic growth i.e. these debt ratios are continuing to deteriorate. Any sharp downturn in economic growth would make these countries particularly vulnerable to a new bout of sovereign debt crisis. It should also be noted that Italy has the third biggest debt mountain in the world behind Japan and the US. Greece remains particularly vulnerable and continues to struggle to meet EZ targets for fiscal correction. Whilst a Greek exit from the Euro is now improbable in the short term, as Greece has made considerable progress in reducing its annual government deficit and a return towards some economic growth, some commentators still view an eventual exit as being likely. There are also concerns that austerity measures in Cyprus could also end up in forcing an exit. The question remains as to how much damage an exit by one country would do and whether contagion would spread to other countries. However, the longer a Greek exit is delayed, the less are likely to be the repercussions beyond Greece on other countries and on EU banks.

6.3.2. Sentiment in financial markets has improved considerably during 2013 as a result of firm Eurozone commitment to support struggling countries and to keep the Eurozone intact. However, the foundations to this current "solution" to the Eurozone debt crisis are still weak and events could easily conspire to put this into reverse. There are particular concerns as to whether democratically elected governments will lose the support of electorates suffering under EZ imposed austerity programmes, especially in countries like Greece and Spain which have unemployment rates of over 26% and unemployment among younger people of over 50%. The Italian political situation is also fraught with difficulties in maintaining a viable coalition which will implement an EZ imposed austerity programme and undertake overdue reforms to government and the economy. There are also concerns over the lack of political will in France to address issues of poor international competitiveness,

6.3.3. **USA.** The economy has managed to return to robust growth in Q2 2013 of 2.5% y/y and 4.1% y/y in Q3, in spite of the fiscal cliff induced sharp cuts in federal expenditure that kicked in on 1 March, and increases in taxation. The Federal Reserve therefore decided in December to reduce its \$85bn per month asset purchases programme of quantitative easing by \$10bn. It also amended its forward guidance on its pledge not to increase the central rate until unemployment falls to 6.5% by adding that there would be no increases in the central rate until 'well past the time that the unemployment rate declines below 6.5%, especially if projected inflation continues to run below the 2% longer run goal'. Consumer, investor and business confidence levels have all improved markedly in 2013.

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The housing market has turned a corner and house sales and increases in house prices have returned to healthy levels. Many house owners have, therefore, been helped to escape from negative equity and banks have also largely repaired their damaged balance sheets so that they can resume healthy levels of lending. All this portends well for a reasonable growth rate looking forward.

- 6.3.4. **China.** There are concerns that Chinese growth could be on an overall marginal downward annual trend. There are also concerns that the new Chinese leadership have only started to address an unbalanced economy which is heavily dependent on new investment expenditure, and for a potential bubble in the property sector to burst, as it did in Japan in the 1990s, with its consequent impact on the financial health of the banking sector. There are also concerns around the potential size, and dubious creditworthiness, of some bank lending to local government organisations and major corporates. This primarily occurred during the government promoted expansion of credit, which was aimed at protecting the overall rate of growth in the economy after the Lehmans crisis.
- 6.3.5. **Japan.** The initial euphoria generated by “Abenomics”, the huge QE operation instituted by the Japanese government to buy Japanese debt, has tempered as the follow through of measures to reform the financial system and the introduction of other economic reforms, appears to have stalled. However, at long last, Japan has seen a return to reasonable growth and positive inflation during 2013 which augurs well for the hopes that Japan can escape from the bog of stagnation and deflation and so help to support world growth. The fiscal challenges though are huge; the gross debt to GDP ratio is about 245% in 2013 while the government is currently running an annual fiscal deficit of around 50% of total government expenditure. Within two years, the central bank will end up purchasing about Y190 trillion (£1,200 billion) of government debt. In addition, the population is ageing due to a low birth rate and, on current trends, will fall from 128m to 100m by 2050.
- 6.4. **Capita Asset Services forward view**
- 6.4.1. Economic forecasting remains difficult with so many external influences weighing on the UK. Major volatility in bond yields is likely to endure as investor fears and confidence ebb and flow between favouring more risky assets i.e. equities, and safer bonds.
- 6.4.2. There could well be volatility in gilt yields over the next year as financial markets anticipate further tapering of asset purchases by the Fed. The timing and degree of tapering could have a significant effect on both Treasury and gilt yields. Equally, while the political deadlock and infighting between Democrats and Republicans over the budget has almost been resolved the raising of the debt limit, has only been kicked down the road. A final resolution of these issues could have a significant effect on gilt yields during 2014.
- 6.4.3. The longer run trend is for gilt yields and PWLB rates to rise, due to the high volume of gilt issuance in the UK, and of bond issuance in other major western countries.

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Increasing investor confidence in economic recovery is also likely to compound this effect as a continuation of recovery will further encourage investors to switch back from bonds to equities.

6.4.4. The overall balance of risks to economic recovery in the UK is currently evenly weighted. However, only time will tell just how long this period of strong economic growth will last; it also remains exposed to vulnerabilities in a number of key areas.

6.4.5. The interest rate forecasts in this report are based on an initial assumption that there will not be a major resurgence of the EZ debt crisis, or a break-up of the EZ, but rather that there will be a managed, albeit painful and tortuous, resolution of the debt crisis where EZ institutions and governments eventually do what is necessary - but only when all else has been tried and failed. Under this assumed scenario, growth within the EZ will be tepid for the next couple of years and some EZ countries experiencing low or negative growth, will, over that time period, see a significant increase in total government debt to GDP ratios. There is a significant danger that these ratios could rise to the point where markets lose confidence in the financial viability of one, or more, countries. However, it is impossible to forecast whether any individual country will lose such confidence, or when, and so precipitate a resurgence of the EZ debt crisis. While the ECB has adequate resources to manage a debt crisis in a small EZ country, if one, or more, of the large countries were to experience a major crisis of market confidence, this would present a serious challenge to the ECB and to EZ politicians.

6.4.6. Downside risks currently include:

- UK strong economic growth is currently very dependent on consumer spending and recovery in the housing market. This is unlikely to endure much beyond 2014 as most consumers are maxed out on borrowing and wage inflation is less than CPI inflation, so disposable income is being eroded.
- A weak rebalancing of UK growth to exporting and business investment causing a major weakening of overall economic growth beyond 2014
- Weak growth or recession in the UK's main trading partners - the EU and US, depressing economic recovery in the UK.
- Prolonged political disagreement over the raising of the US debt ceiling.
- A return to weak economic growth in the US, UK and China causing major disappointment in investor and market expectations.
- A resurgence of the Eurozone sovereign debt crisis caused by ongoing deterioration in government debt to GDP ratios to the point where financial markets lose confidence in the financial viability of one or more countries and in

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the ability of the ECB and Eurozone governments to deal with the potential size of the crisis.

- The potential for a significant increase in negative reactions of populaces in Eurozone countries against austerity programmes, especially in countries with very high unemployment rates e.g. Greece and Spain, which face huge challenges in engineering economic growth to correct their budget deficits on a sustainable basis.
- The Italian political situation is frail and unstable; this will cause major difficulties in implementing austerity measures and a programme of overdue reforms. Italy has the third highest government debt mountain in the world.
- Problems in other Eurozone heavily indebted countries (e.g. Cyprus and Portugal) which could also generate safe haven flows into UK gilts, especially if it looks likely that one, or more countries, will need to leave the Eurozone.
- A lack of political will in France, (the second largest economy in the EZ), to dynamically address fundamental issues of low growth, poor international uncompetitiveness and the need for overdue reforms of the economy.
- Monetary policy action failing to stimulate sustainable growth in western economies, especially the Eurozone and Japan.
- Geopolitical risks e.g. Syria, Iran, North Korea, which could trigger safe haven flows back into bonds.

6.4.7. The potential for upside risks to UK gilt yields and PWLB rates, especially for longer term PWLB rates include: -

- A sharp upturn in investor confidence that sustainable robust world economic growth is firmly expected, causing a surge in the flow of funds out of bonds into equities.
- A reversal of Sterling's safe-haven status on a sustainable improvement in financial stresses in the Eurozone.
- UK inflation being significantly higher than in the wider EU and US, causing an increase in the inflation premium inherent to gilt yields.
- In the longer term – an earlier than currently expected reversal of QE in the UK; this could initially be implemented by allowing gilts held by the Bank to mature without reinvesting in new purchases, followed later by outright sale of gilts currently held.

7. Borrowing strategy

7.1. Borrowing rates

The Capita forecast for the PWLB new borrowing rate is as follows:-

Month	Bank Rate	PWLB Borrowing Rates (including certainty rate adjustment)		
		5 year	25 year	50 year
March 2014	0.50	2.50	4.40	4.40
June 2014	0.50	2.60	4.50	4.50
Sept 2014	0.50	2.70	4.50	4.50
Dec 2014	0.50	2.70	4.60	4.60
March 2015	0.50	2.80	4.60	4.70
June 2015	0.50	2.80	4.70	4.80
Sept 2015	0.50	2.90	4.80	4.90
Dec 2015	0.50	3.00	4.90	5.00
March 2016	0.50	3.10	5.00	5.10
June 2016	0.75	3.20	5.10	5.20
Sept 2016	1.00	3.30	5.10	5.20
Dec 2016	1.00	3.40	5.10	5.20
March 2017	1.25	3.40	5.10	5.20

More detailed forecasts are included on page 29.

When undertaking any new borrowing the Assistant Director Finance will give consideration to the following to ensure the best deal is obtained for the Council:

1. Internal / External Borrowing.
2. Temporary borrowing (less than 1 year).
3. Variable / Fixed rate.
4. Short / Long term borrowing.
5. PWLB / Market debt.

When considering the above, the balance and spread of debt in the Council's portfolio will be taken into account along with the financial implications for the medium term financial strategy.

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The Council is currently maintaining an under-borrowed position. This means that the capital borrowing need (the Capital Financing Requirement), has not been fully funded with loan debt as cash arising from the Council's reserves, balances and cash flow has been used as a temporary measure. This strategy is prudent as investment returns are low and counterparty risk is relatively high.

7.2. Sensitivity of the forecast – In normal circumstances the main sensitivities of the forecast are likely to be the two scenarios noted below. Council employees, in conjunction with the treasury advisers, will continually monitor both the prevailing interest rates and the market forecasts, adopting the following responses to a change of sentiment:

- *if it were felt that there was a significant risk of a sharp FALL in long and short term rates, e.g. due to a marked increase of risks around relapse into recession or of risks of deflation, then long term borrowings will be postponed, and potential rescheduling from fixed rate funding into short term borrowing will be considered.*
- *if it were felt that there was a significant risk of a much sharper RISE in long and short term rates than that currently forecast, perhaps arising from a greater than expected increase in the anticipated rate of US tapering of asset purchases, or in world economic activity or a sudden increase in inflation risks, then the portfolio position will be re-appraised with the likely action that fixed rate funding will be drawn whilst interest rates are still lower than they will be in the next few years.*

7.3. External versus internal borrowing

- The general aim of this treasury management strategy is to maintain cash balances at a reduced level, therefore keeping to a minimum the credit risk incurred by holding investments. Measures taken over the last few years have already reduced substantially the level of credit risk and the difference between borrowing rates and investment rates has been carefully considered to ensure the Council obtains value for money once an appropriate level of risk management has been attained to ensure the security of its investments.
- The next financial year is expected to be another one of historically abnormally low Bank Rate. This provides a continuation of the current window of opportunity for local authorities to fundamentally review their strategy of undertaking new external borrowing.
- Over the next year, investment rates are expected to be below long term borrowing rates, in which case, the Council can minimise its overall net treasury costs in the short term by continuing to avoid new external borrowing and by using internal cash balances to finance new capital expenditure or to replace maturing external debt (this is referred to as internal borrowing).

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- However, short term savings by avoiding new long term external borrowing in 2014/15 will also be weighed against the potential for incurring additional long term extra costs by delaying unavoidable new external borrowing until later years when PWLB long term rates are forecast to be significantly higher.
- The Council continually examines the potential for undertaking early repayment of some external debt to the PWLB in order to reduce the difference between its gross and net debt positions. However, the introduction by the PWLB of significantly lower repayment rates than new borrowing rates in November 2007, which has now been compounded since 20 October 2010 by a considerable further widening of the difference between new and repayment rates, has meant that large premiums would be incurred by such action. This situation will continue to be monitored in case the differential is narrowed by the PWLB at some future date.

7.4. Policy on borrowing in advance of need

The Council will not borrow more than or in advance of its needs purely in order to profit from the investment of the extra sums borrowed. Any decision to borrow in advance will be within approved Capital Financing Requirement estimates, and will be considered carefully to ensure value for money can be demonstrated and that the Council can ensure the security of such funds.

In determining whether borrowing will be undertaken in advance of need the Council will:

- ensure that there is a clear link between the capital programme and maturity profile of the existing debt portfolio which supports the need to take funding in advance of need
- ensure the ongoing revenue costs created, and the implications for the future plans and budgets have been considered
- evaluate the economic and market factors that might influence the manner and timing of any decision to borrow
- consider the merits and demerits of alternative forms of funding
- consider the alternative interest rate bases available, the most appropriate periods to fund and repayment profiles to use.
- consider the impact of borrowing in advance on temporarily (until required to finance capital expenditure) increasing investment cash balances and the

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consequent increase in exposure to counterparty risk, and other risks, having regard to the controls in place to minimise such risks.

8. Debt rescheduling

- 8.1. The introduction by the PWLB in 2007 of a spread between the rates applied to new borrowing and repayment of debt, which was compounded in 20 October 2010 by a considerable further widening of the difference between new borrowing and repayment rates, has meant that PWLB to PWLB debt restructuring is now much less attractive than it was before both of these events. In particular, consideration would have to be given to the large premiums which would be incurred by prematurely repaying existing PWLB loans and it is very unlikely that these could be justified on value for money grounds in using replacement PWLB refinancing. However, some interest savings might still be achievable through using LOBO (Lender Option Borrowers Option) loans, and other market loans, as the source of replacement financing.
- 8.2. As short term borrowing rates will be considerably cheaper than longer term rates, there may be some potential or residual opportunities to generate savings by switching from long term debt to short term debt. However, these savings will need to be considered in the light of the size of the premiums incurred, their short term nature and the likely cost of refinancing those short term loans, once they mature, compared to the current rates of longer term debt in the existing debt portfolio. Any such rescheduling and repayment of debt is likely to cause a flattening of the Council's maturity profile as in recent years there has been a trend towards longer dated PWLB loans.
- 8.3. Consideration will continue to be given to identifying any residual potential for making savings by running down investment balances to repay debt prematurely as short term rates on investments are likely to be lower than rates paid on current debt.

The reasons for any rescheduling to take place will include:

- the generation of cash savings and / or discounted cash flow savings,
 - helping to fulfil the strategy outlined in paragraph 7 above, and
 - enhancing the balance of the portfolio (amending the maturity profile and/or the balance of volatility).
- 8.4. All rescheduling will be reported to the Cabinet (Resources) Panel, at the earliest meeting following its action.

Annual Investment Strategy 2014/15

1. Annual Investment Strategy

1.1. Investment policy

The Council will have regard to the Department for Communities and Local Government's Guidance on Local Government Investments ("the Guidance") issued in March 2004, any revisions to that guidance, the Audit Commission's report on Icelandic investments and the 2011 revised CIPFA Treasury Management in Public Services Code of Practice and Cross Sectoral Guidance Notes ("the CIPFA TM Code"). The Council's investment priorities are: -

- (a) the security of capital and
- (b) the liquidity of its investments.

The Council will also aim to achieve the optimum return on its investments commensurate with proper levels of security and liquidity. **The risk appetite of this Council is low in order to give priority to the security of its investments.**

The borrowing of monies purely to invest or on-lend and make a return is unlawful and the Council will not engage in such activity.

Investment instruments identified for use in the financial year are listed on pages 25 to 27 under the 'Specified' and 'Non-Specified' Investments categories. Counterparty limits will be as set through the Council's Treasury Management Practices – Schedules.

1.2. Creditworthiness policy

This Council applies the creditworthiness service provided by Capita Asset Services. This service employs a sophisticated modelling approach using credit ratings from the three main credit rating agencies - Fitch, Moodys and Standard and Poors. The credit ratings of counterparties are supplemented with the following overlays:

- credit watches and credit outlooks from credit rating agencies;
- Credit Default Swap (CDS) spreads to give early warning of likely changes in credit ratings;
- sovereign ratings to select counterparties from only the most creditworthy countries.

This modelling approach combines credit ratings, credit watches and credit outlooks in a weighted scoring system which is then combined with an overlay of CDS spreads for which the end product is a series of colour coded bands which indicate the relative creditworthiness of counterparties. These colour codes are used by the Council to determine the duration for investments. The table below details Capita's

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recommendations of bands and durations along with the more prudent parameters that the Council will apply:

	Capita	Wolverhampton
Purple	2 years	1 year
Orange	1 year	6 months
Blue (only applies to nationalised or semi nationalised UK Banks)	1 year	3 months
Red	6 months	3 months
Green*	100 days	50 days
No Colour	Not to be Used	Not to be Used

* The green limit was formerly for 3 months but the Financial Conduct Authority set (July 2013) a requirement for qualifying deposits for bank liquidity buffers of a minimum of 95 days so the green band has been slightly extended to accommodate this regulatory change.

This list will be reviewed on any changes to the methodology used by Capita and the Council may revert back to using Capita's recommended durations if or when investment balances are at higher levels and longer deposits are possible without significantly increased risk to liquidity.

Typically the minimum credit ratings criteria the Council use will be a short term rating (Fitch or equivalents) of Short Term rating F1+, Long Term rating AA-, Viability ratings of A-, and a Support rating of 3. There may be occasions when the counterparty ratings from one rating agency are marginally lower than these ratings but may still be used. In these instances consideration will be given to the whole range of ratings available, or other topical market information, to support their use.

All credit ratings will be monitored each time the Council is alerted to changes to ratings of all three agencies through its use of the Capita creditworthiness service.

- If a downgrade results in the counterparty/investment scheme no longer meeting the Council's minimum criteria, its further use as a new investment will be withdrawn immediately. A severe downgrade may prompt the Assistant Director Finance to instruct treasury management employees to take steps to withdraw any investment considered to be at risk. The potential penalties for such an action would need to be assessed.
- In addition to the use of Credit Ratings the Council will be advised of information in movements in Credit Default Swap against the iTraxx benchmark and other market data on a weekly basis. Extreme market movements may result in downgrade of an institution or removal from the Council's lending list.

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Sole reliance will not be placed on the use of this bought-in service. In addition the Council will also use market data and market information, information on government support for banks and the credit ratings of that government support.

1.3. Country limits

The Council has determined that it will only use approved counterparties from countries with a minimum sovereign credit rating of AA+ from Fitch Ratings (or equivalent from other agencies if Fitch does not provide). The list of countries that qualify using this credit criteria as at the date of this report is shown below. This list will be amended by employees should ratings change in accordance with this policy.

Approved countries for investments

AAA

- Australia
- Canada
- Denmark
- Finland
- Germany
- Luxembourg
- Norway
- Singapore
- Sweden
- Switzerland
- U.S.A.

AA+

- France
- Hong Kong
- Netherlands
- U.K.

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- 1.4. **Specified investments:** All such investments will be sterling denominated, with **maturities up to a maximum of one year**, meeting the minimum 'high' rating criteria where applicable

	Minimum 'High' Credit Criteria
Debt Management Agency Deposit Facility	Government backed
Money Market Funds	AAAmmf / Aaa-mf
Term deposits – UK government	Government backed
Term deposits – Local Authorities	High Security
Term deposits – Banks & Building Societies	Short-term F1+, Long-term AA-, Viability A-, Support 3

Since the 'credit crunch' crisis there have been a number of developments which have been given separate consideration and approval for use: -

Nationalised banks in the UK have credit ratings which do not conform to the credit criteria usually used by local authorities to identify banks which are of high creditworthiness. In particular, as they are no longer separate institutions in their own right, it is impossible for Fitch to assign them an individual rating for their stand alone financial strength. Accordingly, Fitch have assigned an F rating which means that at a historical point of time, this bank failed and is now owned by the Government. However, these institutions are now recipients of an F1+ short term rating as they effectively take on the creditworthiness of the Government itself i.e. deposits made with them are effectively being made to the Government. They also have a support rating of 1: in other words, on both counts, they have the highest ratings possible.

The Council applies individual limits on investments with banks within each group of nationalised banks and a limit on the group overall.

Blanket guarantees on all deposits. Some countries have supported their banking system by giving a blanket guarantee on ALL deposits e.g. Ireland and Singapore. Authorities may view that the sovereign rating of that country then takes precedence over the individual credit ratings for the banks covered by that guarantee. The Council will only invest in banks where their individual and sovereign rating meets with our minimum criteria.

UK banking system support package (implicit guarantee). The UK Government has not given a blanket guarantee on all deposits but has underlined its determination to ensure the security of the UK banking system by initially supporting eight named banks with a £500bn support package:

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- Santander (previously Abbey)
- Barclays
- HBOS
- Lloyds TSB
- HSBC
- Nationwide Building Society
- RBS
- Standard Chartered

Banks eligible for support under the UK bail-out package and which have issued debt guaranteed by the Government are eligible for a continuing Government guarantee when debt issues originally issued and guaranteed by the Government, mature and are refinanced. However, no other institutions can make use of this support as it closed to new issues and entrants on 28 February 2010. The banks which have used this explicit guarantee are as follows:-

- Bank of Scotland
- Barclays
- Clydesdale
- Coventry Building Society
- Investec Bank
- Nationwide Building Society
- Rothschild Continuation Finance plc
- Standard Life Bank
- Tesco Personal Finance plc
- Royal Bank of Scotland
- West Bromwich Building Society
- Yorkshire Building Society

The Council relies on the credit ratings of the individual banks and does not invest with these banks on the strength of the support package alone.

Accounting treatment of investments. The accounting treatment may differ from the underlying cash transactions arising from investment decisions made by the Council. To ensure that the Council is protected from any adverse revenue implications, which may arise from these differences, the accounting implications of new transactions will be thoroughly reviewed before they are undertaken.

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- 1.5. **Non-specified investments:** A maximum of £35.0 million will be held in aggregate in non-specified investments.

	Minimum Credit Criteria	Max of Total Investments	Max Maturity Period
Term deposits – UK government (with maturities in excess of 1 year)	Government Backed	£10.0 million	5 years
Term deposits – other Local Authorities (with maturities in excess of 1 year)	High Security	£10.0 million per LA	5 years
Term deposits – banks (with maturities in excess of 1 year)	Short term F1+; Long term AA-; Viability A-; Support 3	£10.0 million per bank	5 years

1.6. Investment strategy

All of the Council's funds are managed in-house. Based on its cashflow forecasts, the Council anticipates its fund balances in 2014/15 to range between £1.0 million and £80.0 million. The Council will hold investments for up to a maximum of 12 months, but has determined that a maximum of £35.0 million could be prudently committed to longer term investments of up to 5 years should the Assistant Director Finance decide it is appropriate to.

Interest rate outlook: Bank Rate is forecast to remain unchanged at 0.5% before starting to rise from quarter 2 of 2016. Capita's Bank Rate forecasts for financial year ends (March) are:

- 2013/14 0.50%
- 2014/15 0.50%
- 2015/16 0.50%
- 2016/17 1.25%

There are upside risks to these forecasts (i.e. start of increases in Bank Rate occurs sooner) if economic growth remains strong and unemployment falls faster than expected. However, should the pace of growth fall back, there could be downside risk, particularly if Bank of England inflation forecasts for the rate of fall of unemployment were to prove to be too optimistic.

The Council will avoid locking into longer term deals while investment rates are down at historically low levels unless exceptionally attractive rates are available which make longer term deals worthwhile, within the risk parameters set by this Council.

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For 2014/15 the Council will budget for an investment return of 0.50% on investments placed during the financial year.

For its cash flow generated balances, the Council will seek to use its money market funds, business reserve accounts and short-dated deposits (overnight to 100 days) in order to benefit from the compounding of interest, whilst maintaining liquidity.

1.7. **End of year investment report**

At the end of the financial year, a report will be submitted to the Cabinet and full Council on the Council's investment activity as part of its Annual Treasury Report.

1.8. **Policy on the use of external service providers**

The Council uses Capita as its external treasury management advisors.

The Council recognises that responsibility for treasury management decisions remains with the organisation at all times and will ensure that undue reliance is not placed upon our external service providers.

It also recognises that there is value in employing external providers of treasury management services in order to acquire access to specialist skills and resources. The Council will ensure that the terms of their appointment and the methods by which their value will be assessed are properly agreed and documented, and subjected to regular review.

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2. Interest rate forecasts

2.1 The table below shows a variety of forecasts published by three institutions; Capita, UBS and Capital Economics (an independent forecasting consultancy).

2.2 The forecast within this strategy statement has been drawn from these diverse sources and employees' own views.

Capita Asset Services Interest Rate View													
	Mar-14	Jun-14	Sep-14	Dec-14	Mar-15	Jun-15	Sep-15	Dec-15	Mar-16	Jun-16	Sep-16	Dec-16	Mar-17
Bank Rate View	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.75%	1.00%	1.00%	1.25%
3 Month LIBID	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.60%	0.70%	0.90%	1.30%
6 Month LIBID	0.60%	0.60%	0.60%	0.60%	0.60%	0.60%	0.60%	0.60%	0.70%	0.80%	1.00%	1.20%	1.40%
12 Month LIBID	0.80%	0.80%	0.80%	0.80%	0.80%	0.80%	1.00%	1.20%	1.40%	1.60%	1.80%	2.00%	2.30%
5yr FW LB Rate	2.50%	2.60%	2.70%	2.70%	2.80%	2.80%	2.90%	3.00%	3.10%	3.20%	3.30%	3.40%	3.40%
10yr FW LB Rate	3.60%	3.70%	3.80%	3.80%	3.90%	3.90%	4.00%	4.10%	4.20%	4.30%	4.30%	4.40%	4.50%
25yr FW LB Rate	4.40%	4.50%	4.50%	4.60%	4.60%	4.70%	4.80%	4.90%	5.00%	5.10%	5.10%	5.10%	5.10%
50yr FW LB Rate	4.40%	4.50%	4.50%	4.60%	4.70%	4.80%	4.90%	5.00%	5.10%	5.20%	5.20%	5.20%	5.20%
Bank Rate													
Capita Asset Services	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.75%	1.00%	1.00%	1.25%
UBS	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.75%	1.00%	-	-	-	-	-
Capital Economics	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.75%	-	-	-	-	-
5yr FW LB Rate													
Capita Asset Services	2.50%	2.60%	2.70%	2.70%	2.80%	2.80%	2.90%	3.00%	3.10%	3.20%	3.30%	3.40%	3.40%
UBS	-	-	-	-	-	-	-	-	-	-	-	-	-
Capital Economics	2.60%	2.60%	2.60%	2.60%	2.70%	2.80%	3.00%	3.20%	-	-	-	-	-
10yr FW LB Rate													
Capita Asset Services	3.60%	3.70%	3.80%	3.80%	3.90%	3.90%	4.00%	4.10%	4.20%	4.30%	4.30%	4.40%	4.50%
UBS	3.70%	3.80%	3.90%	4.05%	4.05%	4.30%	4.55%	4.55%	-	-	-	-	-
Capital Economics	3.80%	3.80%	3.80%	3.80%	3.80%	3.80%	3.80%	4.05%	-	-	-	-	-
25yr FW LB Rate													
Capita Asset Services	4.40%	4.50%	4.50%	4.60%	4.60%	4.70%	4.80%	4.90%	5.00%	5.10%	5.10%	5.10%	5.10%
UBS	4.55%	4.55%	4.80%	4.80%	5.05%	5.05%	5.30%	5.30%	-	-	-	-	-
Capital Economics	4.35%	4.35%	4.35%	4.35%	4.35%	4.35%	4.35%	4.45%	-	-	-	-	-
50yr FW LB Rate													
Capita Asset Services	4.40%	4.50%	4.50%	4.60%	4.70%	4.80%	4.90%	5.00%	5.10%	5.20%	5.20%	5.20%	5.20%
UBS	4.45%	4.45%	4.70%	4.70%	4.90%	4.90%	5.05%	5.05%	-	-	-	-	-
Capital Economics	4.50%	4.50%	4.50%	4.50%	4.50%	4.50%	4.50%	4.60%	-	-	-	-	-

Please note – The current PWLB rates and forecast shown above have taken into account the 20 basis point certainty rate reduction effective as of the 1 November 2012.

**Wolverhampton City Council
Specified Investments Lending List**

Institution	Country (Sovereign Rating)	Limit £000	Term Limit
Australia & New Zealand Banking Group Ltd	Australia (AAA)	10,000	6 mths
Bank Netherlandse Gemeenten	Netherlands (AA+)	20,000	12 mths
Bank of Montreal	Canada (AAA)	10,000	6 mths
Bank of New York Mellon, The	USA (AAA)	10,000	6 mths
Bank of Nova Scotia	Canada (AAA)	10,000	6 mths
Canadian Imperial Bank of Commerce	Canada (AAA)	10,000	6 mths
Clearstream Banking	Luxembourg (AAA)	20,000	12 mths
Commonwealth Bank of Australia	Australia (AAA)	10,000	6 mths
Cooperatieve Centrale Raiffeisen - Boerenleenbank	Netherlands (AA+)	5,000	3 mths
DBS Bank Ltd	Singapore (AAA)	10,000	6 mths
Hong Kong and Shanghai Banking Corporation Ltd	Hong Kong (AA+)	10,000	6 mths
HSBC Bank plc	UK (AA+)	10,000	6 mths
HSBC Bank USA	USA (AAA)	5,000	3 mths
National Australia Bank Ltd	Australia (AAA)	10,000	6 mths
Nordea Bank AB	Sweden (AAA)	10,000	6 mths
Nordea Bank Finland plc	Finland (AAA)	10,000	6 mths
Oversea Chinese Banking Corporation Ltd	Singapore (AAA)	20,000	12 mths
Royal Bank of Canada	Canada (AAA)	10,000	6 mths
Standard Chartered Bank	UK (AA+)	10,000	6 mths
Svenska Handelsbanken AB (35 Day Notice a/c)	Sweden (AAA)	10,000	6 mths
Toronto Dominion Bank	Canada (AAA)	20,000	12 mths
United Overseas Bank Ltd	Singapore (AAA)	20,000	12 mths
Wells Fargo Bank NA	USA (AAA)	10,000	6 mths
Westpac Banking Corporation	Australia (AAA)	10,000	6 mths
Nationalised Banks			
Lloyds Banking Group plc			
Bank of Scotland plc (Corporate Instant Access a/c)	UK (AA+)	10,000	3 mths
Lloyds TSB Bank plc	UK (AA+)	10,000	3 mths
Royal Bank of Scotland Group plc			
National Westminster Bank plc (Call a/c)	UK (AA+)	10,000	3 mths
The Royal Bank of Scotland plc	UK (AA+)	10,000	3 mths
Ulster Bank Ltd	UK (AA+)	10,000	3 mths
Money Market Funds	Fund Rating		
Invesco Aim STIC Account	Fitch AAmmf	20,000	Instant Access
Ignis Sterling Liquidity Fund	Fitch AAmmf	20,000	Instant Access
Prime Rate Sterling Liquidity Fund	Fitch AAmmf	20,000	Instant Access
Black Rock Sterling Liquidity Fund	Moody's Aaa-mf	20,000	Instant Access
Scottish Widows Sterling Liquidity Fund	Moody's Aaa-mf	20,000	Instant Access

Non-rated Institutions

County Councils, London Boroughs, Metropolitan Districts and Unitary Authorities - limits £6m and 12 months.
Shire District Councils, Fire and Civil Defence Authorities, Passenger Transport Authorities and Police
Authorities - limits £3m and 12 months.

Debt and Treasury Management - Prudential and Treasury Management Indicators

Prudential Indicators (PI)

PI for Affordability - These indicators are used to ensure the total capital investment of the council is within a sustainable limit and the impact of these decisions are considered with regard to acceptable council tax and housing rent levels.

PI 1 - Estimates and Actual ratio of financing costs to net revenue stream.				
This represents the cost of financing capital expenditure as a % of net revenue for both the General Fund and HRA.				
	As at 25 February 2014			
	2013/14 Forecast	2014/15 Forecast	2015/16 Forecast	2016/17 Forecast
General Fund	8.8%	10.3%	14.0%	15.6%
HRA	13.4%	12.3%	12.1%	12.6%

PI 2 - Estimates of the incremental impact of capital investment decisions on the council tax and housing rents.				
The council could consider different options for its capital investment programme in relation to their different impact on the council tax and housing rents. Negatives reflect a reduction in total capital expenditure.				
	As at 25 February 2014			
	2013/14 Forecast £	2014/15 Forecast £	2015/16 Forecast £	2016/17 Forecast £
For Band D council tax Implications of the Capital Programme for Year Financial Year Impact	74.23	201.41	236.60	243.92
	74.23	201.41	236.60	243.92
For average weekly housing rents Implications of the Capital Programme for Year Financial Year Impact	2.75	4.65	5.34	6.13
	2.75	4.65	5.34	6.13
For Band D council tax Implications of the Capital Programme for Year Marginal Impact to December 2013 (Quarter 3)	2.02	2.02	(7.64)	(15.44)
	2.02	2.02	(7.64)	(15.44)
For average weekly housing rents Implications of the Capital Programme for Year Marginal Impact to December 2013 (Quarter 3)	-	-	-	-
	-	-	-	-

PI 3 - Estimates and actual capital expenditure.				
Full details of capital expenditure plans and funding can be found in the Quarter Three Capital Budget Monitoring report.				
	As at 25 February 2014			
	2013/14 Forecast £000	2014/15 Forecast £000	2015/16 Forecast £000	2016/17 Forecast £000
General Fund	141,965	111,799	36,889	18,290
HRA	75,255	57,928	30,477	33,228
	217,220	169,727	67,366	51,518

Debt and Treasury Management - Prudential and Treasury Management Indicators

PI 4 - Estimates and actual capital financing requirement General Fund and HRA.

The capital financing requirement measures the authority's underlying need to borrow for a capital purpose.

	As at 25 February 2014			
	2013/14	2014/15	2015/16	2016/17
	Forecast £000	Forecast £000	Forecast £000	Forecast £000
General Fund	467,861	570,638	573,285	556,896
HRA	340,217	352,603	347,163	340,438
	808,078	923,241	920,448	897,334

PI 5 - Authorised limit for external debt.

These limits apply to the total external debt gross of investments and separately identify borrowing from other long term liabilities such as finance leases including Private Finance Initiatives (PFI).

	As at 25 February 2014			
	2013/14	2014/15	2015/16	2016/17
	Forecast £000	Limit £000	Limit £000	Limit £000
Borrowing	600,544	896,862	909,345	919,984
Other Long Term Liabilities	63,186	109,740	98,092	96,145
Total	663,730	1,006,602	1,007,437	1,016,129

PI 6 - Operational boundary for external debt.

This is based on the same estimates as the authorised limit but directly reflects the Assistant Director Finance's estimate of the most likely, prudent but not worst case scenario, without the additional headroom included.

	As at 25 February 2014			
	2013/14	2014/15	2015/16	2016/17
	Forecast £000	Limit £000	Limit £000	Limit £000
Borrowing	600,544	870,926	901,661	916,319
Other Long Term Liabilities	63,186	100,057	98,092	96,145
Total	663,730	970,983	999,753	1,012,464

PI 7 - HRA limit on indebtedness.

This maximum debt limit has been set by Government as part of the self-financing regime and is compared to the HRA capital financing requirement.

	As at 25 February 2014			
	2013/14	2014/15	2015/16	2016/17
	Forecast £000	Forecast £000	Forecast £000	Forecast £000
HRA Debt Limit	356,770	356,770	356,770	356,770
HRA Capital Financing Requirement	340,217	352,603	347,163	340,438
Headroom	16,553	4,167	9,607	16,332

Debt and Treasury Management - Prudential and Treasury Management Indicators

PI for Prudence - Ensuring that external debt is sustainable and compliance with good professional practice are essential features of prudence.

PI 8a - Gross debt and the capital financing requirement.

"In order to ensure that over the medium term debt will only be for a capital purpose, the local authority should ensure that debt does not, except in the short term, exceed the total of capital financing requirement in the preceding year plus the estimates of any additional capital financing requirement for the current and next two financial years". This replaced PI 8 net debt and the capital financing requirement from 2013/14 onwards.

	As at 25 February 2014			
	2013/14	2014/15	2015/16	2016/17
	Forecast £000	Forecast £000	Forecast £000	Forecast £000
Forecast Capital Financing Requirement at end of Second Year	923,241	920,448	923,241	920,448
Gross Debt	663,729	804,343	833,112	845,824
Capital Financing Requirement Greater than Gross Debt	Yes	Yes	Yes	Yes

PI 9 - Has the local authority adopted the CIPFA Treasury Management in the Public Services: Code of Practice.

Yes

Treasury Management Indicators (TMI)

TMI 2 - Upper limits on fixed interest and variable interest exposures.

These relate to the levels of net outstanding principal sums exposed to fixed and variable interest rates.

	As at 25 February 2014			
	2013/14	2014/15	2015/16	2016/17
	Forecast	Limit	Limit	Limit
Upper limit for fixed rate	83%	100%	100%	100%
Upper limit for variable rate	17%	20%	20%	20%

TMI 3 - Upper and lower limits to the maturity structure of its borrowing.

These limits relate to the % of fixed rate debt maturing.

	As at 25 February 2014		
	Upper Limit	Lower Limit	March 2014 Forecast
	Under 12 months	10%	0%
12 months and within 24 months	15%	0%	14.81%
24 months and within 5 years	20%	0%	18.30%
5 years and within 10 years	20%	0%	4.05%
10 years and above	90%	50%	54.64%

TMI 4 - Upper limits to the total of principal sums invested longer than 364 days.

This details the maximum amount which can be invested for up to 5 years (as per paragraph 1.5 of the Annual Investment Strategy).

	As at 25 February 2014			
	2013/14	2014/15	2015/16	2016/17
	Forecast £000	Limit £000	Limit £000	Limit £000
Upper limit for more than 364 days	35,000	35,000	35,000	35,000

Annual MRP Statement 2014/15

Minimum Revenue Provision – an introduction

1. What is Minimum Revenue Provision?

Capital expenditure is generally expenditure on assets which have a life expectancy of more than one year e.g. buildings, vehicles, machinery etc. In accordance with proper practice, the financing of such expenditure is spread over several years in order to try to match the years over which such assets benefit the local community through their useful life. The manner of spreading these costs is through an annual charge known as Minimum Revenue Provision (MRP), which is determined by the Council under guidance.

2. Statutory duty

The Local Authorities (Capital Finance and Accounting) (England) Regulations 2003 (as amended by Statutory Instrument 2008 no. 414 s4) lay down that:

“A local authority shall determine for the current financial year an amount of minimum revenue provision that it considers to be prudent.”

3. Government guidance

Along with the above duty, the Government issued guidance which came into force on 31 March 2008 which requires that a Statement on the Council's policy for its annual MRP should be submitted to the full Council for approval before the start of the financial year to which the provision will relate.

The Council is legally obliged to “have regard” to the guidance, which is intended to enable a more flexible approach to assessing the amount of annual provision than was required under the previous statutory requirements. Although it is up to each Council to determine for itself how to calculate its MRP, the guidance suggests four methodologies, with an overriding recommendation that the Council should make prudent provision to redeem its debt liability over a period which is reasonably commensurate with that over which the capital expenditure is estimated to provide benefits. The requirement to ‘have regard’ to the guidance therefore means that:

1. Although four main options are recommended in the guidance, there is no intention to be prescriptive by making these the only methods of charge under which a local authority may consider its MRP to be prudent.
2. It is the responsibility of each authority to decide upon the most appropriate method of making a prudent provision, after having had regard to the guidance.

4. Timing

This statement shall take effect from 1 April 2014 and shall take precedence over any statements previously approved.

5. Calculation

MRP shall be calculated by adding together the amounts calculated using the appropriate method applicable to the date of the expenditure (method 1 or method 2) as stated below and any amount calculated under adjustment 1 below.

Method 1

To be used for expenditure incurred prior to 2009/2010, taking into account only capital expenditure and financing decisions, and the classification of fixed assets, reflected in the Council's accounts for the preceding year.

MRP will be calculated, on an individual capital scheme basis, in accordance with the following formula:

$$\frac{A - B}{C}$$

Where:

- A is the total need to borrow for capital purposes (resulting from capital expenditure)
- B is the cumulative amount of MRP charged in previous years
- C is the remaining number of years, calculated in accordance with the below.

C shall relate to the estimated useful economic life of the fixed asset resulting from the capital expenditure in question, and its initial value for a scheme shall be defined as follows:

Assets with a long estimated life:	C = 50
Assets with a short estimated life:	C = 6
Expenditure capitalised under direction	C = 20

C shall decrease by one with each passing financial year, and shall not otherwise be reviewed or amended.

Method 2

To be used for expenditure incurred prior to 2009/2010, taking into account only capital expenditure and financing decisions, and the classification of fixed assets, reflected in the Council's accounts for the preceding year.

With the variations set out below, MRP will be calculated, on an individual fixed asset basis, in accordance with the following formula:

$$\frac{A - B - D + E}{C}$$

Where:

- A is the total need to borrow for capital purposes (resulting from capital expenditure)
- B is the cumulative amount of MRP charged in previous years
- C is the remaining number of years, calculated in accordance with the below.
- D is the aggregate value of any anticipated future capital receipts that are an integral part of the capital scheme in question.

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E is an amount determined by Cabinet (Resources) Panel.

C shall be equal to the estimated remaining useful life of the fixed asset in question, as estimated by the Council. For assets with a useful life of more than 99 years, C shall equal 99.

D shall be reviewed each year on performing the calculation, and amended if necessary.

The cumulative total of E, taken across all past and current years, shall never be less than zero.

Method 2 shall be varied in the following circumstances:

- (a) For non-operational assets, for which no charge will be made.
- (b) For expenditure on fixed assets that are not or would not be classed as fixed assets of the Council in accordance with proper accounting practice, for which C shall initially be equal to the estimated remaining useful life of the fixed asset in question, and thereafter shall decrease by one with each passing financial year and not otherwise be reviewed or amended.
- (c) For expenditure capitalised under direction, for which C shall initially equal 20, and shall decrease by one with each passing financial year, and shall not otherwise be reviewed or amended.

Adjustment 1

The total value of MRP calculated under method 1 and method 2 can be adjusted at year end only and only where the Section 151 Officer is satisfied that:

- There are exceptional short to medium term financial circumstances, including significant one off costs and in-year budget pressures that cannot be addressed, without the need to call on general balances;
- All efforts have been made to address the impact of the exceptional circumstances, during the financial year in question, to reduce any call on general balances, including ceasing all but essential expenditure, both revenue and capital;
- This is not being utilised as a solution to a medium term financial challenge, either of a revenue or capital nature;
- The adjusted amount can be recovered over a maximum of the following five years;
- The total of the planned MRP over the medium term remains prudent overall;
- The Council has clear and robust plans to deliver a sustainable budget.

The value of Adjustment 1 shall be determined annually by the Section 151 Officer, having consulted with the Monitoring Officer and the Head of Paid Service (or their recognised deputies in their absence), on an individual year basis in accordance with the following formula:

$$A - \frac{B - C}{D}$$

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Where:

A is the value of Adjustment 1 to MRP for the year

B is the value of Adjustment 1 for each previous year

C is the cumulative amount of the Adjustment 1 recovered in any previous years

D shall initially equal 5, and shall decrease by one with each passing financial year, and shall not otherwise be reviewed or amended.

The value of Adjustment 1 in the year in question shall not exceed the total of the value of the call that would have otherwise been made on general balances. Whilst the cumulative value of Adjustment 1 in any one year shall not exceed the lower of 10% of the council's net budget requirement for the following year and 10% of the capital financing requirement at the end of the year.

The value of Adjustment 1, along with a detailed explanation, will be reported to Cabinet within the Annual Revenue Budget Outturn report.

In the event that the Section 151 Officer is no longer satisfied that the Council has clear and robust plans to deliver a sustainable budget over the medium term, the cumulative value of Adjustment 1 will be reversed and charged in full against the general fund budget during the financial year in question. Such an action will be reported to the next scheduled meeting of Full Council making it clear that equivalent in-year savings will be necessary in order to deliver a balanced outturn against budget. The plans to achieve that balanced outturn must then be reported to Council at the earliest opportunity.

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Disclosure for Certainty Rate

Certainty Rate					
This table details the information that is required to enable the Council to submit a return for 2014/15.					
	As at 25 February 2014				
	2013/14	2014/15	2015/16	2016/17	2017/18
	Estimate	Estimate	Estimate	Estimate	Estimate
	£000	£000	£000	£000	£000
Net Borrowing Requirement:					
Borrowing to Finance approved Capital Expenditure	81,410	103,742	30,735	14,658	13,798
Existing Maturity Loans to be Replaced During the Year	135,777	90,000	76,605	86,605	100,000
Less:					
Minimum Revenue Provision for Debt Repayment	(12,235)	(13,646)	(17,394)	(19,020)	(19,482)
Voluntary Debt Repayment	(10,057)	(11,804)	(14,169)	(16,805)	(19,085)
	(22,292)	(25,450)	(31,563)	(35,825)	(38,567)
Loans Replaced Less Debt Repayment	113,485	64,550	45,042	50,780	61,433
Net Advance Requirement	194,895	168,292	75,777	65,438	75,231

Treasury Management Policy Statement Treasury Management Practices

February 2014

1. Introduction

- 1.1. The Council has previously adopted the 2002 and 2009 CIPFA Codes of Practice on Treasury Management and fully complied with their guidance. CIPFA issued a revised code in 2011 following developments resulting from the Localism Act 2011, including housing finance reform and the introduction of the General Power of Competence and the Council now complies with this revised code. The Code seeks to satisfy nine main purposes:
1. To assist public service organisations in the development and maintenance of firm foundations and clear objectives for their treasury management activities and thereby to add to their credibility in the public eye.
 2. To emphasise the overriding importance of effective risk management as the foundation for treasury management in all public service bodies.
 3. To provide transparency for treasury management decisions including the use of counterparties and financial instruments that individual public service organisations intend to use for the prudent management of their financial affairs.
 4. To encourage the pursuit of value for money in treasury management, and to promote the reasoned use, development and appreciation of appropriate and practical measures of performance.
 5. To enable CIPFA members to fulfil their professional and contractual responsibilities to the organisations they serve and, in accordance with the members' charter, "to maintain and develop the professional competence of both themselves and those they supervise".
 6. To help facilitate a standardisation and codification of treasury management policies and practices in the public services.
 7. To assist those involved in the regulation and review of treasury management in the public services, particularly those charged with the audit of the same.
 8. To foster a continuing debate on the relevance and currency of the statutory and regulatory regimes under which treasury management in the various parts of the public services operates.

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9. To further the understanding and confidence of, and to act as a reference work for, financial and other institutions whose businesses bring them into contact with the treasury management activities of public service organisations.
- 1.2. The approved activities cover borrowing arrangements for funding capital expenditure, debt repayment and rescheduling, managing cash flow and investment of surplus balances and monitoring the underlying risks associated with the Authority's activities.
- 1.3. Arrangements made for the control and operation of bank accounts operated by schools come within this definition but day-to-day management of funds is the responsibility of the Head Teachers and the Governors under arrangements for the local management of schools. Banking arrangements for schools with their own cheque accounts are closely monitored by the Assistant Director Finance.
- 1.4. Management of the West Midlands Pension Fund is not included as part of Wolverhampton Council's treasury management activities but similar arrangements have been adopted by the Pension Fund Investments Division.
- 1.5. Subject to the above, the Council's cash is aggregated for the purposes of treasury management and is under the control of the Assistant Director Finance in accordance with Section 151 of the Local Government Act 1972. The executive control and administration of financial policy is under the direction of the Cabinet (Resources) Panel.
- 1.6. All external investments of surplus internal balances are restricted to authorised investments in accordance with the Local Authorities (Capital Finance) (Approved Investments) Regulations 1990 as amended. The Assistant Director Finance is responsible for making any investments, subject to the guidelines agreed by the Council or subsequently amended by the Cabinet (Resources) Panel.

2. Adoption of the code

- 2.1. The revised 2011 CIPFA Code identifies three key principles:

Key Principle 1

The Council puts in place formal and comprehensive objectives, policies and practices, strategies and reporting arrangements for the effective management and control of its treasury management activities.

Key Principle 2

To note that these policies and practices make clear that the effective management and control of risk are prime objectives of its treasury management activities and the

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responsibility for these lie clearly within the Council. The Council's appetite for risk should form part of its annual strategy including any use of financial instruments for the prudent management of those risks and should ensure that priority is given to security and liquidity when investing funds.

Key Principle 3

To acknowledge that the pursuit of value for money in treasury management and the use of suitable performance measures are valid and important tools to employ in support of the Council's business and service objectives; and that within the context of effective risk management, its treasury management policies and practices reflect this.

2.2. In order to achieve the above, the Council will adopt the following four clauses:

- (1) The Council will create and maintain, as the cornerstones for effective treasury management:
 - a treasury management policy statement, stating the policies, objectives and approach to risk management of its treasury management activities;
 - suitable treasury management practices (TMPs), setting out the manner in which the organisation will seek to achieve those policies and objectives, and prescribing how it will manage and control those activities.

The content of the policy statement and TMPs will follow the recommendations contained in Sections 6 and 7 of the code, subject only to amendment where necessary to reflect the particular circumstances of the Council. Such amendments will not result in the Council materially deviating from the Code's key principles.

- (2) Full Council will receive reports on its treasury management policies, practices and activities, including, as a minimum, an annual strategy and plan in advance of the year, a mid-year review and an annual report after its close, in the form prescribed in the TMPs.
- (3) Full Council delegates responsibility for the implementation and monitoring of its treasury management policies and practices to the Cabinet (Resources) Panel, and for the execution and administration of treasury management decisions to the Assistant Director Finance, who will act in accordance with the Council's policy statement and TMPs and CIPFA's Standard of Professional Practice on Treasury Management.
- (4) The Council nominates Confident, Capable Council Scrutiny Panel to be responsible for ensuring effective scrutiny of the treasury management strategy and policies.

3. Treasury Management Policy Statement

3.1. The Council's treasury management policy statement defines the policies and objectives of its treasury management activities, as follows:

(1) Treasury management activities are defined as:

"The management of the Council's investments and cash flows, its banking, money market and capital market transactions; the effective control of the risks associated with those activities; and the pursuit of optimum performance consistent with those risks."

(2) The Council regards the successful identification, monitoring and control of risk to be the prime criteria by which the effectiveness of its treasury management activities will be measured. Accordingly, the analysis and reporting of treasury management activities will focus on their risk implications for the Council, and any financial instruments entered into to manage these risks.

(3) The Council acknowledges that effective treasury management will provide support towards the achievement of its business and service objectives. It is therefore committed to the principles of achieving value for money in treasury management, and to employing suitable comprehensive performance measurement techniques, within the context of effective risk management.

4. Treasury Management Practices (TMPs) – Main principles

4.1. The Council's Treasury Management Practices (TMPs) set out the manner in which the Council will seek to achieve its treasury management policies and objectives and how it will manage and control those activities. The main principles are below with more detailed explanations in the attached schedules; these follow the CIPFA Code and have been suitably amended where necessary to reflect the Council's particular needs and circumstances.

4.2. TMP 1 – Risk management

The Assistant Director Finance will design, implement and monitor all arrangements for the identification, management and control of treasury management risk, will report at least annually on the adequacy/suitability thereof, and will report, as a matter of urgency, the circumstances of any actual or likely difficulty in achieving the Council's objectives in this respect, all in accordance with the procedures set out in TMP6 Reporting requirements and management information arrangements.

In respect of each of the following risks, the arrangements which seek to ensure compliance with these objectives are set out in Schedule 1 to this document.

[1] Credit and counterparty risk management

The Council regards a key objective of its treasury management activities to be the security of the principal sums it invests. Accordingly, it will ensure that its counterparty lists and limits reflect a prudent attitude towards organisations with whom funds may be deposited, and will limit its investment activities to the instruments, methods and techniques referred to in TMP4 Approved instruments, methods and techniques and listed in the schedule to this document. It also recognises the need to have, and will therefore maintain, a formal counterparty policy in respect of those organisations from which it may borrow, or with whom it may enter into other financing or derivative arrangements.

[2] Liquidity risk management

The Council will ensure it has adequate though not excessive cash resources, borrowing arrangements, overdraft or standby facilities to enable it at all times to have the level of funds available to which are necessary for the achievement of its business/service objectives.

The Council will only borrow in advance of need where there is a clear business case for doing so and will only do so for the current capital programme or to finance future debt maturities.

[3] Interest rate risk management

The Council will manage its exposure to fluctuations in interest rates with a view to containing its interest costs, or securing its interest revenues, in accordance with the amounts providing in its budgetary arrangements as amended in accordance with TMP6 Reporting requirements and management information arrangements.

It will achieve this by the prudent use of its approved instruments, methods and techniques, primarily to create stability and certainty of costs and revenues, but at the

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same time retaining a sufficient degree of flexibility to take advantage of unexpected, potentially advantageous changes in the level or structure of interest rates. This should be the subject to the consideration and, if required, approval of any policy or budgetary implications.

It will ensure that any hedging tools such as derivatives are only used for the management of risk and the prudent management of financial affairs and that the policy for the use of derivatives is clearly detailed in the annual strategy.

[4] Exchange rate risk management

The Council will manage its exposure to fluctuations in exchange rates so as to minimise any detrimental impact on its budgeted income/expenditure levels.

[5] Refinancing risk management

The Council will ensure that its borrowing, private financing and partnership arrangements are negotiated, structured and documented, and the maturity profile of the monies so raised are managed, with a view to obtaining offer terms for renewal or refinancing, if required, which are competitive and as favourable to the organisation as can reasonably be achieved in the light of market conditions prevailing at the time.

It will actively manage its relationships with its counterparties in these transactions in such a manner as to secure this objective, and will avoid over-reliance on any one source of funding if this might jeopardise achievement of the above.

[6] Legal and regulatory risk management

The Council will ensure that all of its treasury management activities comply with its statutory powers and regulatory requirements. It will demonstrate such compliance, if required to do so, to all parties with whom it deals in such activities. In framing its credit and counterparty policy under TMP1[1] Credit and counterparty risk management, it will ensure that there is evidence of counterparties' powers, authority and compliance in respect of the transactions they may effect with the organisation, particularly with regard to duty of care and fees charged.

The Council recognises that future legislative or regulatory changes may impact on its treasury management activities and, so far as it is reasonably able to do so, will seek to minimise the risk of these impacting adversely on the organisation.

[7] Fraud, error and corruption, and contingency management

The Council will ensure that it has identified the circumstances which may expose it to the risk of loss through fraud, error, corruption or other eventualities in its treasury management dealings. Accordingly, it will employ suitable systems and procedures, and will maintain effective contingency management arrangements, to these ends.

[8] Market risk management

The Council will seek to ensure that its stated treasury management policies and objectives will not be compromised by adverse market fluctuations in the value of the principal sums it invests, and will accordingly seek to protect itself from the effects of such fluctuations.

4.3. TMP 2 – Performance measurement

The Council is committed to the pursuit of value for money in its treasury management activities, and to the use of performance methodology in support of that aim, within the framework set out in its treasury management policy statement.

Accordingly, the treasury management function will be the subject of on-going analysis of the value it adds in support of the Council's stated business or service objectives. It will be the subject of regular examination of alternative methods of service delivery, of the availability of fiscal or other grant or subsidy incentives, and of the scope for other potential improvements. The performance of the treasury management function will be measured using the criteria set out in Schedule 2 to this document.

4.4. TMP 3 – Decision-making and analysis

The Council will maintain full records of its treasury management decisions, and of the processes and practices applied in reach those decisions, both for the purposes of learning from the past, and for demonstrating that reasonable steps were taken to ensure that all issues relevant to those decisions were taken into account at the time. The issues to be addressed and processes and practices to be pursued in reaching decisions are detailed in Schedule 3 to this document.

4.5. TMP 4 – Approved instruments, methods and techniques

The Council will undertake its treasury management activities by employing only those instruments, methods and techniques detailed in Schedule 4 to this document, and within the limits and parameters defined in TMP1 Risk management.

Where the Council intends to use derivative instruments for the management of risks, these will be limited to those set out in its annual treasury strategy. The Council will seek proper advice and will consider that advice when entering into arrangements to use such products to ensure that it fully understands those products.

4.6 TMP 5 – Organisation, clarity and segregation of responsibilities, and dealing arrangements

The Council considers it essential, for the purposes of the effective control and monitoring of its treasury management activities, the reduction of the risk of fraud or error, and the pursuit of optimum performance, that these activities are structured and managed in a fully integrated manner, and that there is at all times a clarity of treasury management responsibilities.

The principle on which this will be based is a clear distinction between those charged with setting treasury management policies and those charged with implementing and controlling these policies, particularly with regard to the execution and transmission of funds, the recording and administering of treasury management decisions, and the audit and review of the treasury management function.

If and when the Council intends, as a result of lack of resources or other circumstances, to depart from these principles, the responsible officer will ensure that the reasons are properly reported in accordance with TMP 6 Reporting requirements and management information arrangements, and the implications properly considered and evaluated.

The Assistant Director Finance will ensure that there are clear written statements of the responsibilities for each post engaged in treasury management, and the arrangement for absence cover. The Assistant Director Finance will also ensure that at all times those engaged in treasury management will follow the policies and procedures set out. The present arrangements are detailed in Schedule 5 to this document.

The Assistant Director Finance will ensure there is proper documentation for all deals and transactions, and that procedures exist for the effective transmission of funds. The present arrangements are detailed in Schedule 5 to this document.

The delegations to the Assistant Director Finance in respect of treasury management are set out in Schedule 5 to this document. The Assistant Director Finance will fulfil all such

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responsibilities in accordance with the organisation's policy statement and TMPs and CIPFA's the Standard of Professional Practice on Treasury Management.

4.7. **TMP 6 – Reporting requirements and management information arrangements**

The Council will ensure that regular reports are prepared and considered on the implementation of its treasury management policies; on the effects of decisions taken and transactions executed in pursuit of those policies; on the implications of changes, particularly budgetary, resulting from regulatory, economic, market or other factors affecting its treasury management activities; and on the performance of the treasury management function.

As a minimum, Council will receive:

- an annual report on the strategy and plan to be pursued in the coming year
- a mid-year review
- an annual report on the performance of the treasury management function, on the effects of the decisions taken and the transactions executed in the past year, and on any circumstances of non-compliance with the organisation's treasury management policy statement and TMPs.

Cabinet (Resources) Panel will receive regular monitoring reports on treasury management activities and risks.

Confident, Capable Council Scrutiny Panel will have responsibility for the scrutiny of treasury management policies and practices.

Local authorities should report the treasury management indicators as detailed in their sector-specific guidance notes.

The present arrangements and the form of these reports are detailed in Schedule 6 to this document.

4.8. **TMP 7 – Budgeting, accounting and audit arrangements**

The Assistant Director Finance will prepare, and Council will approve and, if necessary, from time to time amend, an annual budget for treasury management, which will bring together all of the costs involved in running the treasury management function, together with associated income. The matters to be included in the budget will at minimum be those required by statute or regulation, together with such information as will demonstrate compliance with TMP 1 Risk management, TMP 2 Performance measurement, and TMP 4 Approved instruments, methods and techniques. The

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Assistant Director Finance will exercise effective controls over this budget, and will report upon and recommend any changes required in accordance with TMP 6 Reporting requirements and management information arrangements.

The Council will account for its treasury management activities, for decisions made and transactions executed, in accordance with appropriate accounting practices and standards, and with statutory and regulatory requirements in force for the time being.

4.9. **TMP 8 – Cash and cash flow management**

Unless statutory or regulatory requirements demand otherwise, all monies in the hands of the Council will be under the control of the Assistant Director Finance, and will be aggregated for cash flow and investment management purposes. Cash flow projections will be prepared on a regular and timely basis, and the Assistant Director Finance will

ensure that these are adequate for the purposes of monitoring compliance with TMP1[1] Liquidity risk management. The present arrangements for preparing cash flow projections, and their form, are set out in Schedule 8 of this document.

4.10. **TMP 9 – Money laundering**

The Council is alert to the possibility that it may become the subject of an attempt to involve it in a transaction involving the laundering of money. Accordingly, it will maintain procedures for verifying and recording the identity of counterparties and reporting suspicions, and will ensure that staff involved in this are properly trained. The present arrangements, including the name of the officer to whom reports should be made, are detailed in Schedule 9 to this document.

4.11. **TMP 10 – Training and qualifications**

The Council recognises the importance of ensuring that all staff involved in the treasury management function are fully equipped to undertake the duties and responsibilities allocated to them. It will therefore seek to appoint individuals who are both capable and experienced and will provide training for staff to enable them to acquire and maintain an appropriate level of expertise, knowledge and skills. The Assistant Director Finance will recommend and implement the necessary arrangements.

The Assistant Director Finance will ensure that councillors tasked with treasury management responsibilities, including those responsible for scrutiny, have access to training relevant to their needs and those responsibilities.

Those charged with governance recognise their individual responsibility to ensure that they have the necessary skills to complete their role effectively.

The present arrangements are detailed in Schedule 10 to this document.

4.12. TMP 11 – Use of external service providers

The Council recognises that responsibility for treasury management decisions remains with the Council at all times. It recognises that there may be potential value in employing external providers of treasury management services, in order to acquire access to specialist skills and resources. When it employs such service providers, it will ensure it does so for reasons which will have been submitted to full evaluation of the costs and benefits. It will also ensure that the terms of their appointment and the methods by which their value will be assessed are properly agreed and documented, and subjected to regular review. And it will ensure, where feasible and necessary, that a spread of service providers is used, to avoid over-reliance on one or a small number of companies. Where services are subject to formal tender or re-tender arrangements, legislative requirements

will always be observed. The monitoring of such arrangements rests with the Assistant Director Finance, and details of the current arrangements are set out in Schedule 11 to this document.

4.13. TMP 12 – Corporate governance

The Council is committed to the pursuit of proper corporate governance throughout its businesses and services, and to establishing the principles and practices by which this can be achieved. Accordingly, the treasury management function and its activities will be undertaken with openness and transparency, honesty, integrity and accountability.

The Council has adopted and has implemented the key principles of the Code. This, together with the other arrangements detailed in Schedule 12 to this document, are considered vital to the achievement of proper corporate governance in treasury management, and the Assistant Director Finance will monitor and, if and when necessary, report upon the effectiveness of these arrangements.

Schedule 1 : TMP 1 – Risk management

1.1 Creditworthiness policy

The Council will use credit criteria in order to select creditworthy counterparties for placing investments with.

This Council applies the creditworthiness service provided by Capita Asset Services. This service employs a sophisticated modelling approach using credit ratings from the three main credit rating agencies - Fitch, Moodys and Standard and Poors. The credit ratings of counterparties are supplemented with the following overlays:

- credit watches and credit outlooks from credit rating agencies;
- Credit Default Swap (CDS) spreads to give early warning of likely changes in credit ratings;
- sovereign ratings to select counterparties from only the most creditworthy countries.

This modelling approach combines credit ratings, credit watches and credit outlooks in a weighted scoring system which is then combined with an overlay of CDS spreads for which the end product is a series of colour coded bands which indicate the relative creditworthiness of counterparties. These colour codes are used by the Council to determine the duration for investments. The table below details Sector's recommendations of bands and durations along with the more prudent parameters that the Council will apply.

	Capita	Wolverhampton
Purple	2 years	1 year
Orange	1 year	6 months
Blue (only applies to nationalised or semi nationalised UK Banks)	1 year	3 months
Red	6 months	3 months
Green*	100 days	50 days
No Colour	Not to be Used	Not to be Used

* The green limit was formerly for 3 months but the Financial Conduct Authority set (July 2013) a requirement for qualifying deposits for bank liquidity buffers of a minimum of 95 days so the green band has been slightly extended to accommodate this regulatory change.

This list will be reviewed on any changes to the methodology used by Capita and the Council may revert back to using Capita's recommended durations if or when investment balances are at higher levels and longer deposits are possible without significantly increased risk to liquidity.

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Typically the minimum credit ratings criteria the Council use will be a short term rating (Fitch or equivalents) of Short Term rating F1+, Long Term rating AA-, Viability ratings of A-, and a Support rating of 3. There may be occasions when the counterparty ratings from one rating agency are marginally lower than these ratings but may still be used. In these instances consideration will be given to the whole range of ratings available, or other topical market information, to support their use.

All credit ratings will be monitored each time the Council is alerted to changes to ratings of all three agencies through its use of the Sector creditworthiness service.

- If a downgrade results in the counterparty/investment scheme no longer meeting the Council's minimum criteria, its further use as a new investment will be withdrawn immediately. A severe downgrade may prompt the Assistant Director Finance to instruct treasury management officers to take steps to withdraw any investment considered to be at risk. The potential penalties for such an action would need to be assessed.
- In addition to the use of Credit Ratings the Council will be advised of information in movements in Credit Default Swap against the iTraxx benchmark and other market data on a weekly basis. Extreme market movements may result in downgrade of an institution or removal from the Council's lending list.

Sole reliance will not be placed on the use of this bought-in service. In addition the Council will also use market data and market information, information on government support for banks and the credit ratings of that government support.

Investment Strategy

The Council will have regard to the CLG's Guidance on Local Government Investments, the Audit Commission's report on Icelandic investments and the 2011 revised CIPFA Treasury Management in Public Services: Code of Practice and Cross Sectoral Guidance Notes ("CIPFA TM Code").

This Investment Strategy states which investments the Council may use for the prudent management of its treasury balances during the financial year under the heading **Specified investments** and **Non-specified investments**. These are listed below:

Local Government Investments (England)

Specified investments

All investments listed below must be sterling-denominated.

Investment	Share/ Loan Capital?	Repayable/ Redeemable within 12 months?	Security / Minimum Credit Rating	Capital Expenditure?	Circumstance of use	Maximum period
Term deposits with credit-rated deposit takers (banks and building societies), including callable deposits, with maturities up to 1 year	No	Yes	Yes. Long term AA-, Short term F1+, Viability A-, Support 3	No	In-house	1 year
Money Market Funds These funds do not have any maturity date	No	Yes	Yes. AAAmmf / Aaa-mf	No	In-house	period of investment may not be determined at outset but will be subject to cash flow and liquidity requirements

Monitoring of credit ratings:

All credit ratings will be monitored on an ongoing basis. If a counterparty or investment scheme is downgraded with the result that it no longer meets the Council's minimum credit criteria, the use of that counterparty / investment scheme will be withdrawn and consideration given to withdrawing any funds already deposited with that counterparty.

Non-specified investments

Investment	Share/ Loan Capital?	Repayable/ Redeemable within 12 months?	Security / Minimum Credit Rating	Capital Expenditure?	Circumstance of use	Maximum period
Term deposits - UK Government	No	Yes	Govt-backed	No	In-house	5 years
Term deposits - other Local Authorities	No	Yes	High security although Local Authorities not credit rated	No	In-house	5 years
Term deposits - banks	No	Yes	Yes. Long term AA- Short term F1+ Viability A- Support 3	No	In-house	5 years

This Strategy also sets out:

- The procedures for determining the use of each asset class (advantages and associated risk).
- The maximum periods for which funds may be prudently committed in each asset class.
- The £ or % limit to be invested in each asset class.
- Whether the investment instrument is to be used by the Council's in-house officers.
- The minimum amount to be held in short-term investments

Country limits

The Council has determined that it will only use approved counterparties from countries with a minimum sovereign credit rating of AA+ from Fitch Ratings (or equivalent from other agencies if Fitch does not provide).

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Specified investments: All such investments will be sterling denominated, with **maturities up to a maximum of one year**, meeting the minimum 'high' rating criteria where applicable

Minimum 'High' Credit Criteria	
Debt Management Agency Deposit Facility	Government backed
Money Market Funds	AAAmmf / Aaa-mf
Term deposits – UK government	Government backed
Term deposits – Local Authorities	High Security
Term deposits – Banks & Building Societies	Short-term F1+, Long-term AA-, Viability A-, Support 3

Since the 'credit crunch' crisis there have been a number of developments which have been given separate consideration and approval for use:

Nationalised banks in the UK have credit ratings which do not conform to the credit criteria usually used by local authorities to identify banks which are of high creditworthiness. In particular, as they are no longer separate institutions in their own right, it is impossible for Fitch to assign them an individual rating for their stand alone financial strength. Accordingly, Fitch have assigned an F rating which means that at a historical point of time, this bank failed and is now owned by the Government. However, these institutions are now recipients of an F1+ short term rating as they effectively take on the creditworthiness of the Government itself i.e. deposits made with them are effectively being made to the Government. They also have a support rating of 1: in other words, on both counts, they have the highest ratings possible.

The Council applies individual limits on investments with banks within each group of nationalised banks and a limit on the group overall.

Blanket guarantees on all deposits. Some countries have supported their banking system by giving a blanket guarantee on ALL deposits e.g. Ireland and Singapore. Authorities may view that the sovereign rating of that country then takes precedence over the individual credit ratings for the banks covered by that guarantee. The Council will only invest in banks where their individual **and** sovereign rating meets with our minimum criteria.

UK banking system support package (implicit guarantee). The UK Government has not given a blanket guarantee on all deposits but has underlined its determination to ensure the security of the UK banking system by initially supporting eight named banks with a £500bn support package:

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- Santander (previously Abbey)
- Barclays
- HBOS
- Lloyds TSB
- HSBC
- Nationwide Building Society
- RBS
- Standard Chartered

Banks eligible for support under the UK bail-out package and which have issued debt guaranteed by the Government are eligible for a continuing Government guarantee when debt issues originally issued and guaranteed by the Government, mature and are refinanced. However, no other institutions can make use of this support as it closed to new issues and entrants on 28 February 2010. The banks which have used this explicit guarantee are as follows:

- Bank of Scotland
- Barclays
- Clydesdale
- Coventry Building Society
- Investec Bank
- Nationwide Building Society
- Rothschild Continuation Finance plc
- Standard Life Bank
- Tesco Personal Finance plc
- Royal Bank of Scotland
- West Bromwich Building Society
- Yorkshire Building Society

The Council relies on the credit ratings of the individual banks and does not invest with these banks on the strength of the support package alone.

Accounting treatment of investments. The accounting treatment may differ from the underlying cash transactions arising from investment decisions made by the Council. To ensure that the Council is protected from any adverse revenue implications, which may arise from these differences, the accounting implications of new transactions will be thoroughly reviewed before they are undertaken.

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Non-specified investments: A maximum of £35.0 million will be held in aggregate in non-specified investments.

	Minimum Credit Criteria	Max of Total Investments	Max Maturity Period
Term deposits – UK government (with maturities in excess of 1 year)	Government Backed	£10.0 million	5 years
Term deposits – other Local Authorities (with maturities in excess of 1 year)	High Security	£10.0 million per LA	5 years
Term deposits – banks (with maturities in excess of 1 year)	Short term F1+; Long term AA-; Viability A-; Support 3	£10.0 million per bank	5 years

The complete list of approved counterparties is included in the Treasury Management Strategy and in each quarterly monitoring report. The Finance Manager (Treasury Management) will add or delete counterparties to/from the approved counterparty list in line with the policy on criteria for selection of counterparties.

The Council will not rely solely on credit ratings in order to select and monitor the creditworthiness of counterparties. An addition to credit ratings it will therefore use other sources of information including:

- Quality financial press
- Market data
- Information on government support for banks
- The credit ratings of that government support

1.2 Liquidity

Cash Balances

Cash balances are derived from reserves, surpluses, provisions and any capital receipts held pending future use. These are invested externally with approved institutions.

Investment of surplus funds

After the aggregation of all internal balances, surplus funds will be invested externally to earn interest and returned to the Council in order to meet projected future shortfalls in cash flow.

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The Council's aggregate daily internal balances can vary quite markedly from day-to-day. Active cash flow management is essential to ensure that sufficient cash balances are available to meet commitments on pay days and creditor and other payment days.

Temporary loans (maximum of 364 days)

Temporary Loans can be obtained within the borrowing limits to provide short term finance or to match any cash flow shortfall pending receipt of other revenues or longer term loans. These loans are generally unlikely to be necessary since a positive cash flow is generated by the Council's bank account subject to other financing transactions, however, in the current low interest rate climate, they may be used to obtain short term borrowing at exceptionally low interest rates.

Banking facilities and limits

The Council's banking arrangements with the bank are conducted in accordance with all the statutory requirements including, in particular, the Local Government Finance Acts 1988 and 1992, the Education Reform Act 1988, the Local Government and Housing Act 1989 and all regulations made under those Acts.

An overdraft facility is provided on the basis that the Council operates its accounts in accordance with statutory requirements and regulations.

Net Limit:	£500,000
Gross debit limit:	£500,000

These limits apply respectively to the net balance and the aggregate of debit balances of all the accounts that are included with '*Schedule A Accounts - Group Number 68*' - which are maintained for the Council's convenience and are operated on a combined basis as follows:

- Current
- Payments
- Traders' Creditors
- Returned Cheques
- Council Tax Holding
- Automated Council Tax
- Housing Mortgage
- Automated Community Charge
- Domiciliary Care for Social Services
- Local Election

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Some of the accounts may be in debit, whilst others may be in credit. The overdraft facility is provided on the basis that, after combination of the balances on all the *Schedule A Accounts*:

- the net balance will be maintained within the net limit;
- the aggregate of debit balances will be maintained within the gross debit limit.

There are additional, separate accounts maintained for the Council's convenience referred to as *Schedule B Accounts - Group Number 417* - these accounts being for school imprests. The Council has requested, and the bank have agreed, that the balances on all of the accounts listed on Schedule A and Schedule B Accounts can be pooled for the purpose of calculating interest. However, the Schedule B Accounts fall outside the pool of accounts covered by the overdraft facility and will not be taken into account for such purposes.

Credit and debit balances on all the *Schedule A Accounts and the Schedule B Accounts* are combined to leave a net amount for the purpose of calculating debit interest which is charged at the rate of 2% above the Bank of England's base lending rate for the agreed overdraft limit (5% above base rate outside the limit). Credit interest was paid at 2% below the Bank of England's base lending rate but, due to the current low base rate this has ceased as it would be a negative rate.

Bankers' Automated Clearing Services (BACS)

The following user credit limits will operate:-

993695	£23,875,000 weekly	Salaries/Wages
972860	£10,000,000 daily	Creditors

with effect from 1 June 2000, a charge of £50 will be made in respect of each BACS over limit.

Clearing House Automated Payments System (CHAPS) Settlement Limit

On occasions, insufficient cleared funds may be available on the Council's Schedule A Accounts to enable the Bank to make payments via the CHAPS payment system when instructions are received by the Bank from the Council. Usually the Bank makes such payments in anticipation of receiving covering funds later the same day. In doing so, the Bank bears the risk that the incoming monies will not be received, and that an unauthorised overdraft will occur on the Council's accounts at the end of the work day - this risk is referred to as the '*Settlement Risk*'. The Bank has recently agreed an increase (from £30,000,000) in the maximum *Settlement Risk* exposure of £40,000,000. If a payment instruction would cause the *Settlement Risk* to exceed the above figure, the Bank reserves the right to refuse the transaction. This general proviso is subject to the

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terms agreed with the Council in relation to any particular transactions. The terms and conditions of the Financial Director facilities used by the Council to make CHAPS payments also continue to apply. The Bank may review, at its discretion, the *Settlement Risk* it is willing to undertake on the Council's behalf from time to time.

Policy in terms of borrowing in advance of need

The Council will not borrow more than or in advance of its needs purely in order to profit from the investment of the extra sums borrowed. Any decision to borrow in advance will be considered carefully to ensure value for money can be demonstrated and that the Council can ensure the security of such funds.

In determining whether borrowing will be undertaken in advance of need the Council will:

- ensure that there is a clear link between the capital programme and maturity profile of the existing debt portfolio which supports the need to take funding in advance of need
- ensure the ongoing revenue costs created, and the implications for the future plans and budgets have been considered
- evaluate the economic and market factors that might influence the manner and timing of any decision to borrow
- consider the merits and demerits of alternative forms of funding
- consider the alternative interest rate bases available, the most appropriate periods to fund and repayment profiles to use.
- consider the impact of borrowing in advance on temporarily (until required to finance capital expenditure) increasing investment cash balances and the consequent increase in exposure to counterparty risk, and other risks, having regard to the controls in place to minimise such risks.

1.3 Interest rate

Maximum proportions of variable rate debt/interest

Each financial year Council approves upper limits on variable interest exposures. These can be found in the Treasury Management Indicator TMI 2 of the annual Treasury Management Strategy document and the quarterly monitoring activity reports.

Maximum proportions of fixed rate debt/interest

Each financial year Council approves upper limits on fixed interest exposures. These can be found in the Treasury Management Indicator TMI 2 of the annual Treasury Management Strategy document and the quarterly monitoring activity reports.

Policies concerning the use of financial derivatives for interest rate risk management

Financial derivatives are not an approved instrument and will therefore not be used.

1.4 Exchange rate

Details of approved exchange rate exposure limits for cash investments/debt

It is council policy to undertake transactions in pounds sterling only and therefore, the exposure to fluctuations in exchange rates is limited to grants or payments from a third party that may be received in a foreign currency. Accordingly, there are no approved exchange rate exposure limits.

Approved criteria for managing changes in exchange rate levels

In respect of any sums received in a foreign currency, steps will be taken to convert to sterling as soon as practicable to minimise the risk. In respect of third party payments, the third party carries this risk.

Policies concerning the use of financial derivatives for exchange rate risk management

Financial derivatives are not an approved instrument and will therefore not be used.

1.5 Refinancing

The Council will establish through its Prudential and Treasury Indicators the amount of debt maturing in any year/period.

Any debt rescheduling will be considered when the difference between the refinancing rate and the redemption rate is most advantageous and the situation will be continually monitored in order to take advantage of any perceived anomalies in the yield curve. The reasons for any rescheduling to take place will include:

- the generation of cash savings at minimum risk
- to reduce the average interest rate
- to amend the maturity profile and/or the balance of volatility of the debt portfolio

Rescheduling will be reported to the Cabinet (Resources) Panel at the meeting immediately following its action.

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In considering the affordability of its capital plans, the Council will consider all the resources currently available estimated for the future together with the totality of its capital plans, revenue income and revenue expenditure forecasts for the forthcoming year and the two following years and the impact these will have on council tax and housing rent levels. It will also take into account affordability in the longer term beyond this three year period.

The Council will always keep revenue implications of capital financing under review to ensure they continue to be affordable and sustainable in the context of the Medium Term Financial Strategy.

The Council will use the definition provided in the Prudential Code for borrowing, capital expenditure, capital financing requirement, debt, financing costs, investments, net borrowing, net revenue stream and other long term liabilities.

1.6 Fraud, error and corruption, and contingency management

Details of systems and procedures to be followed including internet services

In all the services the Council undertakes, it is committed to acting at all times with integrity and in an open and honest manner.

The Council will not accept any level of fraud or corruption and will vigorously investigate all allegations of fraud or corruption.

The Council is committed to having in place procedures and systems so as to limit as far as possible the opportunities for fraudulent acts or enable their early detection, together with procedures to ensure such acts are promptly and thoroughly investigated. The Council will:

- Seek to ensure an adequate division of responsibilities and maintenance at all times of an adequate level of internal check which minimises such risks.
- Fully document all its treasury management activities so that there can be no possible confusion as to what proper procedures are.
- Staff will not be allowed to take up treasury management activities until they have had proper training in procedures and are then subject to an adequate and appropriate level of supervision.
- Records will be maintained of all treasury management transactions so that there is a full audit trail and evidence of the appropriate checks being carried out.

The practices and procedures outlined in the Treasury Management Practices are designed to fully document all transactions and to clearly demonstrate that the highest standards have been adhered to.

Emergency and contingency planning arrangements

In the event of an emergency or other events which prevent the Assistant Director Finance and his staff from carrying out treasury management activities, the Assistant Director Finance, or his Deputy in his absence, will authorise the Council's bankers in writing (the Co-operative Bank plc) to roll-over surplus cash balances on a daily basis to accrue interest.

Insurance cover details

It is normal practice in the private and public sector for employing bodies to indemnify their employees. Employees are currently covered by a Finance and General Purposes Committee Resolution of 13.4.87:

"That the Council shall indemnify in perpetuity all employees and former employees of the Council against all liability, professional or otherwise for negligence or negligent omission or breach of contractual or statutory duty arising out of the employee's employment with the Council and that such indemnity shall extend to any such liability arising out of the employee's engagement of duties undertaken by the Council on behalf of any other authority or body.

Provided that such indemnity shall not extend to any liability arising as a result of fraud, dishonesty or other criminal activity or of wilful misconduct, gross negligence or gross dereliction of duty on the part of the employee".

The indemnity will not apply if any employee, without the written authority of the Authority, admits liability or negotiates or attempts to negotiate a settlement of any claim falling within the scope of this Resolution.

The indemnity does not extend to loss or damage directly or indirectly caused by or arising from:

- (a) Fraud, dishonesty or any other criminal act on the part of the employee;
- (b) Actions outside his/her normal duties;
- (c) Wilful misconduct, gross negligence or gross dereliction of duty, including liability in respect of surcharges made by the External Auditor.

Insurance cover for employees is as follows:

- Public and employers' liability
- Officers' indemnity (financial loss to third parties)
- Libel and slander
- Fidelity guarantee and special contingency for cheques
- Cash in transit
- Personal accident (assault)
- Travel cover on request for official journeys outside the U.K.

1.7 Market value of investments

Details of approved procedures and limits for controlling exposure to investments whose capital value may fluctuate (gilts, CDS, etc.)

In the event that opportunities for making such investments appear to the Assistant Director Finance to be in the Council's financial interests, a report will be submitted to the Cabinet (Resources) Panel setting out the costs, benefits and potential risks.

No such investments will proceed without prior approval of such a report by the Cabinet (Resources) Panel.

Schedule 2 : TMP 2 – Performance measurement

2.1. Evaluation and review of treasury management decisions

The Council has a number of approaches to evaluating treasury management decisions:

- (a) the treasury management team will carry out ongoing reviews of its activities
- (b) reviews will be undertaken with its treasury management consultants
- (c) annual review after the end of the year is reported to full council
- (d) quarterly reports to Cabinet (Resources) Panel
- (e) comparative reviews with other local authorities
- (f) strategic, scrutiny and efficiency value for money reviews

Ongoing periodic reviews during the financial year

The Assistant Director Finance regularly reviews the actual activity against the Treasury Management Strategy Statement and cash flow forecasts. This includes monitoring debt including average rate, maturity profile and the Council's borrowing strategy; and investments including average rate, maturity profile and changes to the above from the previous review and against the Treasury Management Strategy (Annual Investment Strategy). The Council's credit rating methodology and current counterparty list is also reviewed regularly.

Reviews with the Council's treasury management consultants

The treasury management team holds reviews with the Council's treasury management consultants to review the performance of its investments and debt portfolios. The Council's borrowing strategy and counterparty risk strategy are also reviewed at these meetings, which are held periodically, usually to coincide with a specific need (e.g. the imminent need to borrow, or following a significant change in the market/economy). At least one review meeting is held during each financial year.

Annual review after the end of the financial year

An Annual Treasury Report is submitted to the Council each year after the end of the financial year which reviews the performance of the debt/investment portfolios. This report covers the following:

- (a) total debt and investments at the beginning and close of the financial year and average interest rates
- (b) borrowing strategy for the year compared to actual strategy
- (c) investment strategy for the year compared to actual strategy
- (d) explanations for variance between original strategies and actual
- (e) debt rescheduling done in the year
- (f) actual borrowing and investment rates available through the year
- (g) comparison of return on investments to the investment benchmark

(h) compliance with Prudential and Treasury Indicators any other relevant information

Comparative reviews

When data becomes available, comparative reviews are undertaken to see how the performance of the authority on debt and investments compares to other authorities with similar size portfolios, (but allowing for the fact that Prudential and Treasury Indicators are locally set). Data used will be sourced from:

- CIPFA Treasury Management statistics published each year for the last complete financial year
- CIPFA Benchmarking Club
- WM Treasurers Support Group Benchmarking Club

2.2. Benchmarks and calculation methodology

Debt management

- Average rate on all external debt
- Average rate on external debt borrowed in previous financial year
- Average rate on internal borrowing
- Average period to maturity of external debt
- Average period to maturity of new loans in previous year

Investment

The performance of investment earnings will be measured against the following benchmarks:-

Bank of England Base Lending Rate; 7 day LIBID; 1 month LIBID; 3 month LIBID

2.3. Policy concerning methods for testing value for money in treasury management

Frequency and processes of tendering

These will be determined in accordance with the Council's Constitution.

Banking services

Banking services will be re-tendered every five years to ensure that the level of prices reflect efficiency savings achieved by the supplier and current pricing trends.

Money-broking services

Money market brokers are used for placing surplus internal funds with approved financial institutions on a short term basis as part of the Council's cash flow management. Surplus internal funds are invested in the money markets in accordance with the guidelines set out in Section 1.1. Money market brokers are also used to assist the Council in meeting any temporary borrowing requirements. The current panel of brokers used by the Council are as follows:

- Tullett Prebon (Europe) Limited
- Martin Brokers (UK) plc
- ICAP Europe Limited
- Tradition (UK) Limited trading as City Deposit Brokers

Consultants'/advisers' services

The Council has appointed Capita Asset Services, previously known as Sector Treasury Services Ltd as its professional treasury management advisers.

Policy on external managers (other than relating to pension funds)

The Council's current policy is not to appoint external investment fund managers. The reasons for this are:

- the estimated level of surplus funds likely to be available over the medium term can be adequately managed by the Assistant Director Finance;
- In light of this appointment of external fund managers would not be cost effective.

Schedule 3 : TMP 3 – Decision-making and analysis

3.1. Funding, borrowing, lending and new instruments/techniques

Records to be kept

The Assistant Director Finance shall be the Council's registrar of stocks, bonds and mortgages and shall maintain records of all borrowings and investments of money by the Council. All records and documents shall be available for inspection by internal audit and the Council's external auditors. All borrowings and investments of money under the Council's control shall be made in the name of the Council.

Processes to be pursued

The Chief Accountant shall document for the approval of the Assistant Director Finance the systems, procedures and processes which deliver the approved Treasury Management Policies and Practices. The documentation will be kept up-to-date. The aim will be to provide a treasury management systems document which has day to day relevance and within which all treasury management staff are aware of their duties and responsibilities.

Issues to be addressed

In respect of every decision made, the Council will:

- (a) above all be clear about the nature and extent of the risks to which the organisation may become exposed;
- (b) be certain about the legality of the decision reached and the nature of the transaction, and that all authorities to proceed have been obtained;
- (c) be content that the documentation is adequate both to deliver the organisation's objectives and protect the organisation's interests, and to deliver good housekeeping;
- (d) ensure that third parties are judged satisfactory in the context of the organisation's creditworthiness policies, and that limits have not been exceeded;
- (e) be content that the terms of any transactions have been fully checked against the market, and have been found to be competitive.

In respect of borrowing and other funding decisions, the Council will:

- (a) evaluate the economic and market factors that might influence the manner and timing of any decision to fund;

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- (b) consider the merits and demerits of alternative forms of funding, including funding from revenue, leasing and private partnerships;
- (c) consider the alternative interest rate options available, the most appropriate periods to fund and repayment profiles to use, consider the on-going revenue costs, and the implications for the Council's future plans and budgets.

In respect of investment decisions, the Council will:

- (a) consider the optimum period, in the light of cash flow availability and prevailing market conditions;
- (b) consider the alternative investment products and techniques available, especially the implications of using any which may expose the organisation to changes in the value of its capital.

Schedule 4 : TMP 4 – Approved instruments, methods and techniques

4.1. Approved activities of the treasury management operation

- borrowing
- lending
- debt repayment and rescheduling
- consideration, approval and use of new financial instruments and treasury management techniques
- managing cash flow
- banking activities
- leasing
- the use of external fund managers (other than in respect of the Pension Fund)
- managing the underlying risk associated with the Council's capital finance and investment activities

4.2. Approved instruments for investments

In accordance with The Local Organisations (Capital Finance) (Approved Investments) Regulations 1990 and subsequent amendments, the instruments approved for investment and commonly used by local councils are:

- Gilts
- Treasury Bills
- Deposits with banks, building societies or local organisations (and certain other bodies) for up to 364 days
- Certificates of deposits with banks or building societies for up to 364 days
- Euro-Sterling issues by certain Supra-national bodies listed on the London and Dublin Stock Exchanges
- Triple A rated money market funds
- Debt Management Account (run by DMO/PWLB)

4.3. Approved techniques

The following are approved techniques:

- Forward dealing up to 5 years
- There was a limit of £20.0 million for deposits over 1 year and up to 5 years; this was increased to £35.0 million in 2008/09 to take advantage of exceptionally high interest rates available on longer term deals. This decision was approved by Cabinet (Resources) Panel 15 July 2008.

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The following may be used by organisations which are **not** local authorities:

- Swaps
- Caps
- Collars
- Options

The Council will **not** use any of the above techniques.

4.4. Approved methods and sources of raising capital finance

Finance will only be raised in accordance with statute, and within this limit the Council has a number of approved methods and sources of raising capital finance. These are:

On balance sheet

PWLB
EIB
Finance Leases
Market (long term)
Market (temporary)
Market (LOBOs)
Stock issues
Local Temporary
Local Bonds
Overdraft
Negotiable Bonds
Internal (capital receipts and revenue balances)
Commercial Paper
Medium Term Notes
Deferred Purchase

Other methods of financing

Government and EC Capital Grants
Lottery monies
PFI / PPP
Operating Leases

All forms of funding will be considered by the Assistant Director Finance taking into consideration the prevailing economic climate, regulations and local considerations. The Assistant Director Finance has delegated powers through this Policy and the Strategy to take the most appropriate form of borrowing from the approved sources.

All borrowing transactions entered into by the Assistant Director Finance will be reported to the Cabinet (Resources) Panel.

Schedule 5 : TMP 5 – Organisation, clarity and segregation of responsibilities, and dealing arrangements

5.1. Limits to responsibilities/discretion at Council and Cabinet (Resources) Panel

Council

- (a) Approving the annual report on treasury management policies, practices and activities.
- (b) Approving the Treasury Management Strategy Statement/Annual Investment Strategy/MRP Policy, including a mid-year review and any other revisions/updates.
- (c) Approving the Annual Treasury Report
- (d) Approval of Treasury Management budgets

Cabinet

- (a) Recommending the Annual Treasury Report to Council.

Cabinet (Resources) Panel

- (a) Receiving and reviewing the quarterly Treasury Management Monitoring reports.
- (b) Monitoring performance against budgets.
- (c) Approval of the division of responsibilities.
- (d) Receiving and reviewing external audit reports and acting on recommendations.
- (e) Approving the selection of external service providers and agreeing terms of appointment.

5.2. Principles and practices concerning segregation of duties

The varied aspects of treasury management and the large volume of funds involved require a clear segregation of duties. The Council's Treasury Management Practices reflect the separation of duties, namely:

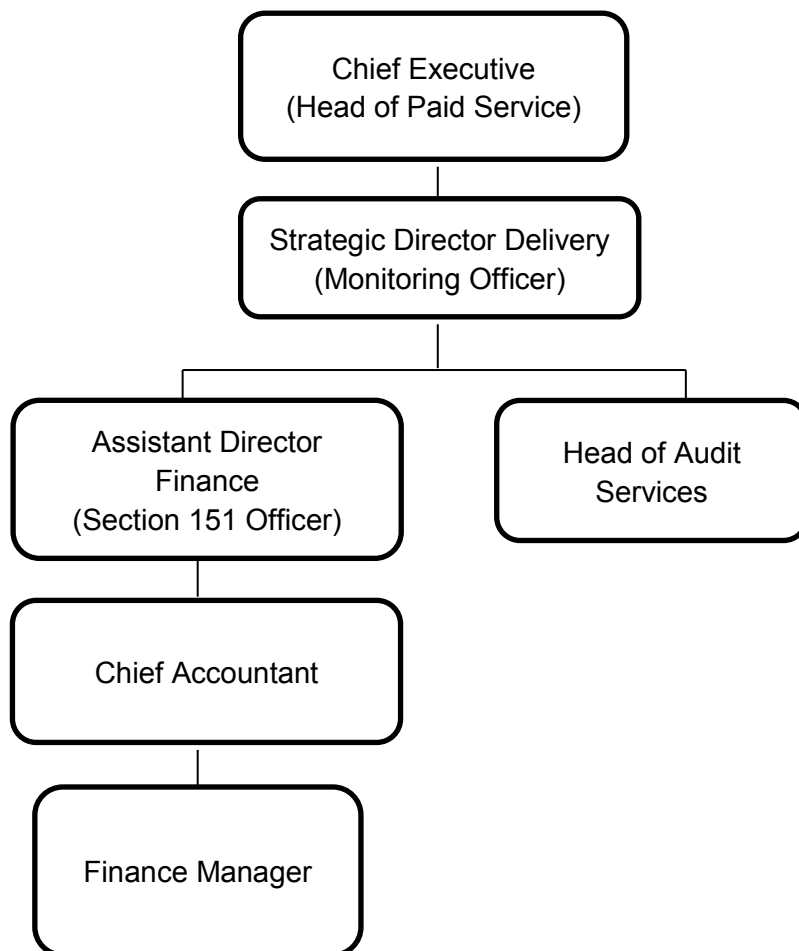
- (a) Policy formulation - approved by Council and monitored/amended by Cabinet (Resources) Panel.
- (b) Treasury advice - the Assistant Director Finance is the responsible officer for advising Council and Cabinet (Resources) Panel. The recommendations made to Councillors will also reflect the advice provided to the Assistant Director Finance by specialist external advisors.
- (c) Dealing in the Market - undertaken by rotating use of one of four approved brokers.
- (d) Recording and administration is carried out by the Finance Manager (Treasury Management).
- (e) All transactions are subject to both internal and external audit.

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- (f) The Chief Executive has responsibility for ensuring that a specified system is implemented.
- (g) The Monitoring Officer has responsibility for ensuring compliance with the law.

5.3. Treasury management organisation chart

The treasury management organisation chart as at February 2014 is as follows:



5.4. Statement of duties/responsibilities of each treasury post

5.4.1. Assistant Director Finance (Section 151 Officer)

1. The Assistant Director Finance will:
 - (a) Recommend treasury management policy/practices for approval, reviewing the same regularly, and monitoring compliance.
 - (b) Submit regular treasury management policy reports to Cabinet (Resources) Panel.
 - (c) Submit reports on performance against budgets to Cabinet (Resources) Panel.
 - (d) Receive and review management information reports.
 - (e) Review the performance of the treasury management function and promote best value reviews.
 - (f) Ensure the adequacy of treasury management resources and skills, and the effective division of responsibilities within the treasury management function.
 - (g) Ensure the adequacy of internal audit.
 - (h) Liaising with external audit.
 - (i) Recommend the appointment of external service providers.
2. The Assistant Director Finance has delegated powers to take the most appropriate form of borrowing from the approved sources, and to take the most appropriate form of investments in approved instruments.
3. The Assistant Director Finance may delegate his power to borrow and invest to members of his staff. The Assistant Director Finance, Chief Accountant or the Finance Manager (Treasury Management) must conduct all dealing transactions, or staff authorised by the Assistant Director Finance to act as temporary cover for leave/sickness. All transactions must be authorised by at least one of the named officers above.
4. The Assistant Director Finance and the Monitoring Officer will ensure that the treasury management policy is adhered to, and if not, will bring the matter to the attention of elected councillors as soon as possible.
5. Prior to entering into any capital financing, lending or investment transaction, it is the responsibility of the Assistant Director Finance to be satisfied, by reference if appropriate to the Monitoring Officer, and external advisors as appropriate, that the proposed transaction does not breach any statute, external regulation or the Council's Financial Regulations.

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6. It is also the responsibility of the Assistant Director Finance to ensure that the Council complies with the requirements of The Non Investment Products Code (formerly known as The London Code of Conduct) for principals and broking firms in the wholesale markets.

5.4.2. Finance Manager

Under the direction and supervision of either the Assistant Director Finance or, in their absence, the Chief Accountant, the Finance Manager will be responsible for:

- (a) Execution of transactions
- (b) Adherence to agreed policies and practices on a day-to-day basis
- (c) Ensuring that adequate records are maintained and procedures are fully documented
- (d) Maintaining cash flow projections
- (e) Maintaining relationships with third parties and external service providers
- (f) Supervising treasury management staff
- (g) Monitoring performance on a day-to-day basis
- (h) Submitting regular management information reports to the Assistant Director Finance
- (i) Identifying and recommending opportunities for improved practices
- (j) Reporting any actual or potential variations to agreed policies and procedures as they arise.

5.4.3. Head of the Paid Service

The responsibilities of this post will be:

- (a) Ensuring that the treasury management system is specified and implemented
- (b) Ensuring that the Assistant Director Finance reports regularly to the Council and Cabinet (Resources) Panel on treasury policy, activity and performance.

5.4.4. Monitoring Officer

The responsibilities of this post will be:

- (a) Ensuring compliance by the Assistant Director Finance with the treasury management policy statement and treasury management practices and that they comply with the law.
- (b) Being satisfied that any proposal to vary treasury policy or practice complies with law or any code of practice.

- (c) Giving advice to the Assistant Director Finance when advice is sought.

5.4.5. Internal Audit

The responsibilities of Internal Audit will be:

- (a) Reviewing compliance with approved policy and procedures.
- (b) Reviewing division of duties and operational practice.
- (c) Assessing value for money from treasury activities.
- (d) Undertaking probity audit of treasury function.

5.5. Absence cover arrangements

The Chief Accountant will ensure that other staff within Corporate Accountancy who do not deal with treasury management activities on a daily basis are sufficiently trained so that they can provide absence cover. Such cover will be limited to dealing with the production of daily up-dates of the Council's cash flow statements and, in exceptional circumstances, telephoning through deals to the Council's brokers and bank (the Co-operative Bank plc) once instructions have been received from either the Assistant Director Finance or the Chief Accountant.

5.6. List of approved brokers

ICap Europe Ltd
Martin Brokers (UK) plc
Tullett Prebon (Europe) Ltd
Tradition UK Limited

5.7. Policy on brokers' services

To avoid an over-reliance on a single broker and thereby enhance objective dealings, deals will be spread amongst brokers on a rotation basis.

5.8. Policy on taping of conversations

Taping of conversations with the Council's brokers and bank is not normally carried out by the Assistant Director Finance or his staff.

5.9. Direct dealing practices

Direct dealing with counterparties by the Assistant Director Finance or his staff is undertaken with the following, in order to achieve higher rates than dealing with them via our brokers and to maintain adequate levels of liquidity:

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The Council's bankers (Co-operative Bank plc) - overnight deposits only
Aim Global Ltd (STIC) - Money Market Fund
Black Rock Institutional Sterling Liquidity Fund – Money Market Fund
Ignis Sterling Liquidity Fund – Money Market Fund
Prime Rate Sterling Liquidity Fund - Money Market Fund
Santander - Business Reserve Account
BOS – Corporate Instant Access Account
Natwest - Call Account
Allied Irish Bank (GB) – Fixed Term Account
Bank of Ireland – Time Deposit Account
Scottish Widows Institutional Sterling Liquidity Fund - Money Market Fund

In the event that any of these counterparties fall below the Council's minimum lending criteria, activity in that account will temporarily cease and any balance withdrawn immediately. However, the accounts will remain open for future dealings if or when their credit ratings recover.

5.10. Settlement transmission procedures

Deals will normally be made by telephone and confirmed by fax, with payments being made and sums being received by telephonic transfer.

5.11. Documentation requirements

Every deal will be fully documented showing the name of the broker used, amount, period, counterparty, interest rate, date, commission and transmission arrangements. All documentation will be available for inspection by internal and external audit. All documentation will be retained for six years.

5.12. Arrangements concerning the management of third party funds

The Council holds a number of trust funds. The cash in respect of these funds is held in the Council's bank account but transactions are separately coded. Interest is given on credit balances at the average rate for internal balances for the year.

Schedule 6 : TMP 6 – Reporting requirements and management information arrangements

6.1. Annual Treasury Management Strategy Statement

The Treasury Management Strategy sets out the specific expected treasury activities for the forthcoming financial year. This strategy will be submitted to the Council for approval as part of the overall budget and council tax determination process prior to the commencement of each financial year.

The formulation of the annual Treasury Management Statement involves determining the appropriate borrowing and investment decisions in light of the anticipated movement in both fixed and shorter-term variable interest rates. For instance, the Assistant Director Finance may decide to postpone borrowing if fixed interest rates are expected to fall, or borrow early (subject to borrowing in advance of need) if fixed interest rates are expected to rise.

The Treasury Management Strategy is concerned with the following elements:

- Prudential and Treasury Indicators
- current treasury portfolio positions
- borrowing requirement
- prospects for interest rates
- borrowing strategy
- policy on borrowing in advance of need
- debt rescheduling
- investment strategy
- creditworthiness policy
- policy on the use of external service providers
- any extraordinary treasury issues
- the Council's MRP policy

The Treasury Management Strategy will establish the expected move in interest rates against alternatives (using all available information such as published interest rate forecasts where applicable), and highlight sensitivities to different scenarios.

6.2. Annual Investment Strategy

At the same time that the Council receives the Treasury Management Strategy Statement it will also receive a report the Annual Investment Strategy which will set out the following:

- the Council's risk appetite in respect of security, liquidity and optimum performance
- the definition of high credit quality

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- the investment instruments that the Council will use
- whether they will be used by the in-house team, external managers or both
- the Council's policy on the use of credit ratings and other credit risk analysis techniques to determine creditworthy counterparties for its approved lending list
- which credit ratings the council will use
- how the Council will deal with changes in rating, rating watches and rating outlooks
- limits for individual counterparties and group limits
- country limits
- levels of cash balances
- interest rate outlook
- budget for investment earnings
- policy on the use of external fund providers

6.3. Annual Minimum Revenue Provisions Statement

This will set out how the Council will make revenue provision for repayment of its borrowing and will be submitted at the same time as the Annual Treasury Management Strategy Statement and Annual Investment Strategy Statement.

6.4. Policy on Prudential and Treasury Indicators

The Council will approve before the beginning of each financial year a number of treasury limits which are set through Prudential and Treasury Indicators.

The Assistant Director Finance is responsible for incorporating these limits into the Annual Treasury Management Strategy Statement and for ensuring compliance with the limits. Should it prove necessary to amend these limits, the Assistant Director Finance shall submit the changes for approval to full Council.

6.5. Mid year review

In addition to the annual review, the council will review its treasury management activities and strategy on at least one occasion during the financial year in question. This review will consider the following:

- activities undertaken
- variations, if any, from agreed policy/practices
- interim performance report
- regular monitoring
- monitoring of treasury management indicators for local authorities

6.6. Annual report on treasury management activity

An annual report will be presented to the Cabinet and to Council, at the earliest practicable meeting after the end of the financial year, but in any case by the end of September. This report will include the following:

- transactions executed and their revenue effects
- report on risk implications of decisions taken and transactions executed
- compliance report on agreed policies and practices, and on statutory/regulatory requirements
- performance report
- report on compliance with CIPFA Code recommendations
- monitoring of treasury management indicators

6.7. Management information reports

Management information reports will be prepared regularly by the Finance Manager (Treasury Management) and will be presented to the Assistant Director Finance.

These reports will contain the following information:

- a summary of transactions executed and their revenue effects
- measurements of performance including effect on loan charges/investment income
- degree of compliance with original strategy and explanation of variances
- any non-compliance with Prudential limits or other treasury management limits

6.8. Quarterly monitoring reports

A quarterly monitoring report will be submitted by the Assistant Director Finance to meetings of the Cabinet (Resources) Panel or Cabinet as appropriate to compare actual performance, practices and activity with the current approved Treasury Management Policy Statement/Practices.

Schedule 7 : TMP 7 – Budgeting, accounting and audit arrangements

7.1. Statutory/regulatory requirements

The accounts are drawn up in accordance with the CIPFA Code of Practice on Local Authority Accounting in the United Kingdom which is recognised by statute as representing proper accounting practices. The Council has also adopted in full the principles set out in CIPFA's Treasury Management in the Public Services – Code of Practice (the CIPFA Code), together with those of its specific recommendations that are relevant to this Council's treasury management activities.

7.2 Accounting practices and standards

Due regard is given to the Code of Practice on Local Authority Accounting in the United Kingdom.

7.3. Sample budgets / accounts / prudential and treasury indicators

The Assistant Director Finance will prepare a medium term financial plan with Prudential and Treasury Indicators for treasury management which will incorporate the budget for the forthcoming year and provisional estimates for the following two years. This will bring together all the costs involved in running the function, together with associated income. The Assistant Director Finance will exercise effective controls over this budget and monitoring of performance against Prudential and Treasury Indicators, and will report upon and recommend any changes required in accordance with TMP6.

7.4. List of information requirements of external auditors

- Reconciliation of loans outstanding in the financial ledger to treasury management records
- Maturity analysis of loans outstanding
- Certificates for new long term loans taken out in the year
- Reconciliation of loan interest, discounts received and premiums paid to financial ledger by loan type
- Calculation of loans fund interest and debt management expenses
- Details of interest rates applied to internal investments
- Calculation of interest on working balances
- Interest accrual calculation
- Principal and interest charges reports
- Analysis of any deferred charges
- Calculation of loans fund creditors and debtors
- Annual Treasury Report
- Treasury Management Strategy Statement and Prudential and Treasury Indicators
- Review of observance of limits set by Prudential and Treasury Indicators

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- Calculation of the Minimum Revenue Provision

The Council will ensure that its auditors, and those charged with regulatory review, have access to all information and papers supporting the activities of the treasury management function as are necessary for the proper fulfilment of their roles, and that such information and papers demonstrate compliance with external and internal policies and approved practices.

Schedule 8 : TMP 8 – Cash and cash flow management

8.1. Arrangements for preparing/submitting cash flow statements

The Finance Manager (Treasury Management) prior to the start of a new financial year will prepare a cash flow statement showing the Council's expected payments and income over that forthcoming financial year. This will be updated daily by no later than 11.00 a.m. to form rolling cash flow forecasts. The cash flow forecast will be monitored on a regular basis by the Assistant Director Finance or, in his absence, the Chief Accountant.

The cash flow forecast will identify the following factors:

(a) Payments

- Repayment of maturity and instalment loans
- Profile of salary payments
- Profile of payments to HMRC for income tax and national insurance
- Profile of payments to precepting authorities
- Profile of creditor payments
- CHAPS and Telephone Transfer payments to be identified in advance

(b) Income

- Profile of Government Grants for RSG purposes
- Profile of Dedicated Schools Grant
- Profile of other Government Grants
- Profile of daily cash income
- Profile of VAT reimbursements
- Profile of weekly Collection Fund income
- Large capital receipts to be identified

The cash flow forecast for the financial year will be updated on a daily basis. In addition, a forecast for the following financial year will be created 3 months prior to the start of that year. Forecasts will be monitored against daily bankings and clearings.

The estimated daily bank overdraft is not to exceed £500,000.

8.2. Bank statement procedures

Daily bank statements for all Council accounts are received by Operational Finance and reconciled to all income and expenditure. This is further supported by online banking where available.

8.3. Payment scheduling and agreed terms of trade with creditors

All contracts for the supply of goods or services must be subject to the Council's standard payment terms – monthly in arrears. Any contracts which require special financing arrangements these must be agreed by the Assistant Director Finance.

Where a contract provides for payments to be made by instalments following the delivery of services or completion of work, a cost plan must be prepared for such contracts and payments monitored against that plan.

Work carried out by 'statutory undertakings' is excluded from the Competition Requirements of the Contracts Procedure Rules and payment in advance of the works being carried out is considered to be acceptable.

The standard method of payment of creditors is by BACS, 30 days from date of invoice unless the invoice is in dispute.

8.4. Arrangements for monitoring debtor/creditor levels

Operational Finance carry out monthly analysis (which is audited) of debtor and creditor levels against performance targets.

8.5. Procedures for banking of funds

The Assistant Director Finance shall approve the arrangements for the collection and banking of all money due to the Council.

Each Chief Officer shall ensure the prompt rendering of debtor accounts for the recovery of income due in accordance with arrangements approved by the Assistant Director Finance.

All receipts, tickets, debtor accounts and other such items of stationery used in connection with the collection and recording of income shall be ordered and supplied to Service Groups only by the Assistant Director Finance, or under approved arrangements. The Assistant Director Finance will determine the arrangements for their control.

Every sum received by a cashier or other authorised employee shall immediately be acknowledged by the issue of an official receipt, voucher or register entry. Cheques will be immediately crossed 'Wolverhampton City Council – Account Payee Only' and the name of the receiving service group establishment recorded on the reverse.

All money received on behalf of the Council shall without delay be paid to the Assistant Director Finance or, directly into the relevant Council bank account. No deduction may

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be made from such money without the written approval of the Assistant Director Finance. In accordance with the Accounts and Audit Regulations 2003 the amount of each cheque shall be recorded on bank paying in slips together with sufficient information to identify the debt e.g. receipt number or name of debtor.

Personal cheques shall not be encashed through the Council's bank accounts unless under a scheme approved by the Assistant Director Finance.

Every transfer of official money from one employee to another will be evidenced in the records of the responsible Service Group(s) by the signature of the receiving employee.

The Council has established an Anti-Money Laundering Policy to ensure it is compliant with the requirements of the current Money Laundering Regulations.

Therefore, all employees receiving cash on behalf of the Council should ensure that they comply with this policy.

To monitor compliance with current Money Laundering Regulations all individual cash payments received by the Council, in excess of £10,000, shall be reported to the Monitoring Officer and the Assistant Director Finance.

All income streams in excess of £25,000 that were not included in the approved budget shall be reported to the Assistant Director Finance at the earliest opportunity.

Schedule 9 : TMP 9 – Money laundering

The Council refreshed its money laundering policy in September 2012, below is a copy of this policy as at January 2013.

9.1 Introduction

The Proceeds of Crime Act 2002 (POCA) and the Money Laundering Regulations 2003 broadened the definition of money laundering and increased the range of activities caught by the statutory framework. As a result, the new obligations impacted upon certain areas of local authority business and required local authorities to establish internal procedures to prevent the use of their services for money laundering.

The Money Laundering Regulations 2003 have now been revoked and have been replaced by the Money Laundering Regulations 2007 (the 2007 Regulations). Public authorities are not legally obliged to apply the provisions of the 2007 Regulations but, as responsible public bodies, they should employ procedures which reflect the essence of the UK's anti-terrorist financing and anti-money laundering regimes. Authorities and their staff are, therefore, subject to the full provisions of the Terrorism Act 2000 (the TA) and POCA.

9.2 Scope of policy

The Policy sets out the procedures which must be followed to enable the Council to comply with its legal obligations. This Policy applies to all officers and members of the Council and aims to maintain the high standards of conduct which currently exist within the Council by preventing criminal activity through money laundering.

Further information is set out in the Guidance Note. Both the Policy and the Guidance Note sit alongside the Council's policies covering Anti-Fraud and Corruption and Whistleblowing.

Failure by a member of staff to comply with the procedures set out in this Policy may lead to disciplinary action being taken against them. Any disciplinary action will be dealt with in accordance with the City Council's Disciplinary Policy and Procedure.

9.3 What is money laundering?

Money laundering is any process which is intended to use, control, hide or disguise monies which are the proceeds of 'crime'. 'Crime' means any action which could be deemed a crime committed within the UK and includes tax fraud and evasion.

Money Laundering relates to all property and means:

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- concealing, disguising, converting, transferring or removing criminal property from the UK (section 327 of POCA); or
- entering into or becoming concerned in an arrangement which you know or suspect facilitates the acquisition, retention, use or control of criminal property by or on behalf of another person (section 328); or

acquiring, using or possessing criminal property (section 329); or

- becoming concerned in an arrangement facilitating concealment, removal from the jurisdiction, transfer to nominees or any other retention or control of terrorist property (section 18 of the Terrorist Act 2000).

These are the primary money laundering offences and thus prohibited acts under the legislation. There are also two secondary offences: failure to disclose any of the three primary offences and tipping off. Tipping off is where someone informs a person or people who are, or who are suspected of being involved in money laundering, in such a way as to reduce the likelihood of their being investigated or prejudicing an investigation.

Potentially any member of staff could be caught by the money laundering provisions if they suspect money laundering and either become involved with it in some way and/or do nothing about it. This Policy sets out how any concerns should be raised.

Whilst the risk to the Council of contravening the legislation is low, ***it is extremely important that all employees are familiar with their legal responsibilities: serious criminal sanctions may be imposed for breaches of the legislation. The key requirement on employees is to promptly report any suspected money laundering activity to the Money Laundering Reporting Officer.***

9.4 What are the obligations on the Council?

Organisations conducting “relevant business” must:

- appoint a Money Laundering Reporting Officer (“MLRO”) to receive disclosures from employees of money laundering activity (their own or anyone else’s);
- implement a procedure to enable the reporting of suspicions of money laundering;
- maintain client identification procedures in certain circumstances; and
- maintain record keeping procedures.

Not all of the Council’s business is “relevant” for the purposes of the legislation. Relevant services as defined by the legislation include investments, accountancy and audit services carried out by Corporate Services staff and the financial, company and property

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transactions undertaken by Property Delivery Services and Legal Services. However, the safest way to ensure compliance with the law is to apply them to all areas of work undertaken by the Council; therefore, all staff are required to comply with the reporting procedure set out in section 9.6 below.

The following sections of this Policy provide further detail about the requirements listed in paragraph 9.4.

9.5 The Money Laundering Reporting Officer (MLRO)

The officers nominated to receive disclosures about money laundering activity within the Council are the Assistant Director Finance, Monitoring Officer and Head of Audit Services. The main point of contact is Peter Farrow, Head of Audit Services, who may be contacted in writing at Wolverhampton City Council, Civic Centre, St Peter's Square, Wolverhampton, WV1 1RL. Additional contact details are as below:

Peter Farrow

Head of Audit Services

Tel: (01902) 554460

Fax: (01902) 554040

E-mail: Peter.Farrow@wolverhampton.gov.uk

Mark Taylor

Assistant Director Finance

Tel: (01902) 556609

Fax: (01902) 554406

E-mail: Mark.Taylor@wolverhampton.gov.uk

Keith Ireland

Strategic Director for Delivery / Monitoring Officer

Tel: (01902) 554500

Fax: (01902) 554406

E-mail: Keith.Ireland@wolverhampton.gov.uk

In the absence of the MLROs listed above, the Chief Accountant, or Richard Morgan, Senior Audit Manager, are authorised to deputise for the Assistant Director Finance and Head of Audit Services respectively and can be contacted at the above address or as follows:

Richard Morgan 01902 554466 (Richard.Morgan@wolverhampton.gov.uk)

9.6 Disclosure procedure

Cash payments

To help prevent money laundering, cash payments (including notes, coin or travellers cheques in any currency) above £5,000 will not be accepted for any Council service.

This is not designed to prevent customers making payments for Council services but to minimise the risk to the Council of high value cash transactions.

Reporting to the Money Laundering Reporting Officer (MLRO)

Where an employee knows or suspects that money laundering activity is taking/has taken place, or becomes concerned that their involvement in a matter may amount to a prohibited act under the legislation, they must disclose this as soon as practicable to the MLRO. The disclosure should be within “hours” of the information coming to their attention, not weeks or months later. **Failure to report the matter to the MLRO as described here may render the employee subject to prosecution.**

Disclosure should be made to the MLRO using the proforma report. The report must include as much detail as possible, for example:

- Full details of the people involved (including the employee, if relevant), e.g. name, date of birth, address, company names, directorships, phone numbers, etc;
- Full details of the nature of involvement;
 - If the employee is concerned that their involvement in the transaction would amount to a prohibited act under sections 327 – 329 of the 2002 Act, then the report must include all relevant details, as the employee will need consent from the Serious Organised Crime Agency (SOCA), via the MLRO, to take any further part in the transaction - this is the case even if the client gives instructions for the matter to proceed before such consent is given.
 - The employee should therefore make it clear in the report if such consent is required and clarify whether there are any deadlines for giving such consent e.g. a completion date or court deadline;
 - The types of money laundering activity involved:
 - if possible, cite the section number(s) under which the report is being made e.g. a principal money laundering offence under the 2002 Act (or 2000 Act), or general reporting requirement under section 330 of the 2002 Act (or section 21A of the 2000 Act), or both;

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- The dates of such activities, including:
 - whether the transactions have happened, are ongoing or are imminent;
 - Where they took place
 - How they were undertaken
 - The (likely) amount of money/assets involved
 - Why, exactly, you are suspicious – SOCA will require full reasons

along with any other available information to enable the MLRO to make a sound judgment as to whether there are reasonable grounds for knowledge or suspicion of money laundering and to enable him to prepare his report to SOCA, where appropriate. Copies of any relevant supporting documentation should be enclosed.

Once the matter is reported to the MLRO, employees must follow any directions he may give. The employee **must NOT make any further enquiries into the matter themselves**: any necessary investigation will be undertaken by SOCA. All members of staff will be required to co-operate with the MLRO and the authorities during any subsequent money laundering investigation.

Similarly, **at no time and under no circumstances should the employee voice any suspicions** to the person(s) suspected of money laundering, even if SOCA has given consent to a particular transaction proceeding, without the specific consent of the MLRO; otherwise a criminal offence of “tipping off” may be committed.

No reference should be made on a client file to a report having been made to the MLRO – should the client exercise their right to see the file, then such a note will obviously tip them off to the report having been made and may render an employee liable to prosecution. The MLRO will keep the appropriate records in a confidential manner.

Consideration of the disclosure by the Money Laundering Reporting Officer

Upon receipt of a disclosure report, the MLRO must note the date of receipt on his section of the report and acknowledge receipt of it. He should also advise the employee of the timescale within which he expects to respond.

The MLRO will consider the report and any other available internal information he thinks relevant e.g.

- reviewing other transaction patterns and volumes
- the length of any business relationship involved
- the number of any one-off transactions and linked one-off transactions
- any identification evidence held;

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and undertake such other reasonable inquiries he thinks appropriate in order to ensure that all available information is taken into account in deciding whether a report to SOCA is required (such enquiries being made in such a way as to avoid any appearance of tipping off those involved). The MLRO may also need to discuss the report with the employee.

Once the MLRO has evaluated the disclosure report and any other relevant information, he must make a timely determination as to whether:

- there is actual or suspected money laundering taking place; or
- there are reasonable grounds to know or suspect that is the case, and
- whether he needs to seek consent from SOCA for a particular transaction to proceed.

Where the MLRO does so conclude, then he must disclose the matter as soon as practicable to SOCA on their standard report form and in the prescribed manner, unless he has a reasonable excuse for non-disclosure to SOCA (for example, a lawyer can claim legal professional privilege for not disclosing the information).

Where the MLRO suspects money laundering but has a reasonable excuse for non-disclosure, then he must note the report accordingly; he can then immediately give his consent for any ongoing or imminent transactions to proceed.

In cases where legal professional privilege may apply, the MLRO must liaise with the legal adviser to decide whether there is a reasonable excuse for not reporting the matter to SOCA.

Where consent is required from SOCA for a transaction to proceed, then the transaction(s) in question must not be undertaken or completed until SOCA has specifically given consent, or there is deemed consent through the expiration of the relevant time limits without objection from SOCA.

Where the MLRO concludes that there are no reasonable grounds to suspect money laundering then he shall mark the report accordingly and give his consent for any ongoing or imminent transaction(s) to proceed.

All disclosure reports referred to the MLRO and reports made by him to SOCA must be retained by the MLRO in a confidential file kept for that purpose, for a minimum of five years.

The MLRO commits a criminal offence if he knows or suspects, or has reasonable grounds to do so, through a disclosure being made to him, that another person is engaged in money laundering and he does not disclose this as soon as practicable to SOCA.

9.7 Client identification procedure (due diligence)

Where the Council is carrying out certain 'regulated activities' then extra care needs to be taken to check the identity of the customer or client – this is known as carrying out Customer Due Diligence.

Customer due diligence means:

- (a) identifying the customer and verifying the customer's identity on the basis of documents, data or information obtained from a reliable and independent source
- (b) identifying, where there is a beneficial owner who is not the customer, the beneficial owner and taking adequate measures, on a risk-sensitive basis, to verify his identity so that the relevant person is satisfied that he knows who the beneficial owner is, including, in the case of a legal person, trust or similar legal arrangement, measures to understand the ownership and control structure of the person, trust or arrangement; and
- (c) obtaining information for the purpose and intended nature of the business relationship.

The Regulations regarding customer due diligence are detailed and complex, but there are some simple questions that will help decide if it is necessary:

- Is the service a regulated activity (see below)?
- Is the Council charging for the service i.e. is it 'by way of business'?
- Is the service being provided to a customer other than a UK public authority?

If the answer to any of these questions is **no** then there is no need to carry out customer due diligence

If the answer to all these questions is **yes** then customer due diligence must be carried out **before** any business is undertaken for that client. If there is uncertainty whether customer due diligence is required then the MLRO should be contacted for advice.

Regulated activity is defined as the provision 'by way of business' of: advice about tax affairs; accounting services; treasury management, investment or other financial services; audit services; legal services; estate agency; services involving the formation,

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operation or arrangement of a company or trust or; dealing in goods wherever a transaction involves a cash payment of €15,000 or more.”

Where customer due diligence is required then evidence of identity must be sought, for example:

- checking with the customer’s website to confirm their business address
- conducting an on-line search via Companies House to confirm the nature and business of the customer and confirm the identities of any directors
- seeking evidence from the key contact of their personal identity, for example their passport, and position within the organisation.

The requirement for customer due diligence applies immediately for new customers and should be applied on a risk sensitive basis for existing customers. Ongoing customer due diligence must also be carried out during the life of a business relationship but should be proportionate to the risk of money laundering and terrorist funding, based on the officer’s knowledge of the customer and a regular scrutiny of the transactions involved.

If, at any time, it is suspected that a client or customer for whom the Council is currently, or is planning to carry out, a regulated activity is carrying out money laundering or terrorist financing, or has lied about their identity then this must be reported to the MLRO.

In certain circumstances enhanced customer due diligence must be carried out for example where:

- The customer has not been physically present for identification
- The customer is a politically exposed person
- There is a beneficial owner who is not the customer – a beneficial owner is any individual who holds more than 25% of the shares, voting rights or interest in a company, partnership or trust.

Enhanced customer due diligence could include any additional documentation, data or information that will confirm the customer’s identity and / or the source of the funds to be used in the business relationship / transaction. If it is believed that enhanced customer due diligence is required then the MLRO should be consulted prior to carrying it out.

9.8 Record Keeping Procedures

Each unit of the Council conducting relevant business must maintain records of:

- client identification evidence obtained; and
- details of all relevant business transactions carried out for clients for at least five years.

This is so that they may be used as evidence in any subsequent investigation by the authorities into money laundering.

The precise nature of the records is not prescribed by law. However they must be capable of providing an audit trail during any subsequent investigation, for example distinguishing the client and the relevant transaction and recording in what form any funds were received or paid. In practice, the business units of the Council will be routinely making records of work carried out for clients in the course of normal business and these should suffice in this regard.

An electronic copy of every customer due diligence record must be sent to the MLRO to meet the requirements of the Regulations and in case of inspection by the relevant supervising body.

9.9 Conclusion

The legislative requirements concerning anti-money laundering procedures are lengthy and complex. This Policy has been written so as to enable the Council to meet the legal requirements in a way which is proportionate to the very low risk to the Council of contravening the legislation.

Any concerns whatsoever regarding any transactions should be reported to the MLRO.

9.10 Further Information

Further information can be obtained from the MLRO and the following sources:

www.soca.gov.uk – website of the Serious and Organised Crime Agency

“Proceeds of Crime (Anti-Money Laundering) – Practical Guidance for Public Service Organisations” – CIPFA

“Anti-Money Laundering (Proceeds of Crime and Terrorism) – Second Interim Guidance for Accountants” – CCAB (**www.ccab.org.uk**)

Money Laundering Guidance at www.lawsociety.org.uk

SI 2007 No. 2157 The Money Laundering Regulations 2007 at:
http://www.hm-treasury.gov.uk/consultations_and_legislation/money_laundering_directive/consult_moneylaundering_2007.cfm

9.11. Procedures for establishing identity/authenticity of lenders

The Council does not accept loans from individuals. All loans are obtained from the PWLB, other local authorities or from authorised institutions under the Financial Services and Markets Act 2000. This register can be accessed through the FSA website on www.fsa.gov.uk.

9.12. Methodology for identifying sources of deposit

The Council will only deal with the counterparties included in its approved lending list.

Schedule 10 : TMP 10 – Training and qualifications

10.1. Details of approved training courses, etc.

Principally using seminars and training, where appropriate, provided by Capita Asset Services:

- bi-annual seminars, including workshops
- regional training
- specific training or individual briefing sessions

A record will be maintained of all training courses and seminars attended by staff and councillors engaged in treasury management activities.

All staff engaged on treasury management activities will undergo regular management development reviews to assist in career development, etc.

The Chief Accountant and Finance Manager (Treasury Management) will be professionally qualified accountants, preferably CIPFA.

Councillors charged with diligence also have a personal responsibility to ensure that they have the appropriate skills and training for their role.

10.2. Standards of professional practice (SOPP)

The Council's Assistant Director Finance is a member of CIPFA. The postholder is committed to professional responsibilities through both personal compliance and by ensuring that relevant staff are appropriately trained. Other senior staff involved in treasury management activities who are members of CIPFA will also comply with the SOPP.

Schedule 11 : TMP 11 – Use of external service providers

11.1. Details of contracts with service providers, including bankers, brokers, consultants, advisers and details of services provided

11.1.1. Banking Services

- (a) Name of supplier of service - Co-operative Bank plc
- (b) Contract commenced 1 April 2007 and runs for 7 years until 31 March 2014.
- (c) The above contract was awarded by the Cabinet (Resources) Panel on 9 January 2007.
- (d) Estimated cost of service - £70,000 per annum
- (e) A variation to the contract was approved by Cabinet (Resources) Panel on 17 December 2013 extending the contract for a further 1 year.

The Council may terminate the agreement at any time by 12 months' written notice to the Manager and the Manager may terminate the agreement on 12 months' written notice to the organisation.

11.1.2. Money-broking services

ICAP plc (formerly Intercapital plc)
Martin Brokers (UK) plc
Tullett Prebon (formerly Prebon Yamane)
Tradition UK Limited

11.1.3. Cash/fund management services

No external suppliers are used to provide these services.

11.1.4. Consultants'/advisers' services

- (a) Name of supplier of service – Capita Asset Services, previously known as Sector Treasury Services Limited
- (b) Contract commenced 1 January 2010 and ran initially for 3 years until 31 December 2012. The option to extend for a further 2 years to 31 December 2014 was agreed by both parties on 5 November 2012.
- (c) Cost of service - £15,000 in first twelve months, rising by CPI each year thereafter.
- (d) Service provided - Treasury Management specialist advice

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The organisation may terminate the agreement at any time by 12 months' written notice to the Manager and the Manager may terminate the agreement on 12 months' written notice to the organisation.

11.2. Procedures and frequency for tendering services

See Schedule 2 : TMP 2 Performance measurement.

Schedule 12 : TMP 12 – Corporate governance

12.1. List of documents to be made available for public inspection

The Council is committed to the principle of openness and transparency in its treasury management function and in all of its functions.

The Council will make available to any interested party:

- Treasury Management Policy and Practices Statement
- Treasury Management Strategy Statement
- Annual Investment Strategy
- Minimum Revenue Provision policy statement
- Annual Treasury Report
- Treasury Management monitoring reports (quarterly)
- Annual Statement of Accounts and financial instruments disclosure note
- Annual budget and Medium Term Financial Strategy
- HRA Business Plan
- Approved Capital Programme
- Minutes of Council/Cabinet meetings

12.2. Procedures for consultation with stakeholders

Stakeholders have an opportunity to comment on the Council's Treasury Management activities as part of the overall annual budget consultation process and to inspect any transactions when the Council's accounts are placed on deposit for inspection each year.

12.3. List of external funds managed on behalf of others and the basis of attributing interest earned and costs to these investments

The Council does not manage funds on behalf of other organisations.